

# CARL WEIL - CURRICULUM VITAE

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2477 COUNTY ROAD 132, ELIZABETH, COLORADO 80107 (303) 688-5176  
carl@wildernessmedicine.com

## **OUTDOOR TRAINING, SAFETY, RISK MANAGEMENT, INSURANCE CONSULTANT, & EXPERT WITNESS**

### **EDUCATION**

University of Northern Colo – Greely	2001-02 Graduate Courses Outdoor Ed
University of Denver – Denver, CO	1980 – 84 Risk Management, Business
Arapahoe Community College – Littleton, CO	1978 – Emergency Medical Services
Colorado State University – Ft. Collins, CO	1967 – Bachelor of Science, Social Science, Economics, Agriculture
Mesa State College – Grand Junction, CO	1964 – Associate of Arts
Chapman College, Orange, CA	1962 – Liberal Arts

### **CERTIFICATIONS, CREDENTIALS or LICENSES EARNED**

Radio operator 3<sup>rd</sup> class  
Commercial pilot SEL, MEL, BAH / WOABH  
Emergency Medical Technician Wilderness I/C IV/MAST  
2 Honorable Discharges USMC  
Rifle & Pistol Instructor NRA  
Certified Insurance Counselor conferred by examination 1978  
Insurance, Surplus Lines Broker\*  
Colo. Real-estate Agent\*  
National ski patrol Instructor/ Trainer  
State of Colorado First Responder Examiner  
State of Colorado First Responder School Director  
State of Colorado EMT Training center Director  
Master of Leave No Trace

### **ASSOCIATIONS Member, Volunteer, Consultant, or Speaker = (M,V,C, or S)**

**Outdoor:** American Alpine Club (M,S,C)  
Access Fund (M,S,C)  
Adirondak Mountain Club (M)  
Appalachian Mountain Club (M)  
American Mountain Guides Assoc. (M Professional, C,S)  
Boulder Mountaineering School (M,V)  
Colorado Mountain Club (M,C,S)  
Mountain Summit Conferences (C,S)  
National Sports Paddle Association (C)  
Seattle Mountaineers (C)  
TASA (C)  
White Mesa Institute/College of Eastern Utah (V,C)  
Wilderness Medicine Outfitters (C,S,M)  
UIAA (S)

**Equine:** American Quarter Horse Assoc. (C)  
Colorado Arabian Horse Club (C,S)  
Colorado Horse Rescue (C,S)  
High Plains Dressage Chapter (M,C,V,S)  
Mountain States Combined Training Association (M,C,V,S)  
Mountain Region Endurance Riders (S)  
Morgan Horse Club (C)  
National Sports Saddle Association (V)  
Parker/Elizabeth Riding Club (M,S)  
Pony Clubs of America (C)  
Tennessee Walking Horse Association of Colorado (M,C,V,S)  
United States Dressage Association (M,C,S,V)  
United States Combined Training Association (M,C,V,S)  
United States Olympic Association (V)

**PRE HOSPITAL CARE / EDUCATION**

1958 One of the founding members of Alpine Search and Rescue  
1959 - 62 American Legion Search and Rescue  
1965-67 CO State University  
    20 semester hrs. under graduate and graduate level nutrition classes  
    16 semester hrs. physiology and veterinarian classes  
    12 semester hrs. athletic trainer classes  
1972 first EMT course taken  
1972 High School Teacher  
1972 4 Year term School Board  
1976 CPR Association Instructor  
1975 First president Elbert county EMS Council  
1976 Founder and first president Elizabeth Ambulance Company  
1987 National Association Search and Rescue - Wilderness EMT  
1988 Instructor CO State University  
1992 Nat. Assoc. Search and Rescue - Wilderness EMT instructor  
1993 Nat. Assoc. Search and Rescue – Senior Facility  
1994 trained as Basic Trauma Life Support  
1994 State of Colorado Instructor Coordinator  
1995 Instructor Colorado Mt College  
1996 CPR Association Instructor Trainer  
1996 Instructor Pikes Peak Community College  
1996 Instructor Colorado College  
1998 Instructor Adams State  
1999 Instructor Naropa College  
2000 Instructor USMC  
2001 Instructor Univ. of Minn.  
2002 Instructor Red Rocks College  
2005 Instructor Dodge Community College

**PUBLICATIONS**

- Quick Reference Backcountry Medical Care, WMO (2004)
- “Bow Hunter”, magazine, First Aid (2003)
- Various articles on water treatment and purification 199-2003
- Wilderness Medicine Instructor Manual WMO (2001)
- Wilderness First Aid Text WMO(2000)
- Wilderness First Responder / WEMT Text WMO(1998)
- “High Plains” Winter Survival (1997)
- In the Balance Horse Mortality Insurance (1993)
- “Outdoor Retailer” Mountaineering Safety (1992)
- “Rock and Ice” Mountaineering Rescue Insurance (1992)
- “Agent Broker” Outdoor Insurance (1992)
- “Horse Illustrated” Riding Safety (1991)
- “Rough Notes” Horse Liability (1991)
- “EQUIS” Lowering Liability Costs (1991)

**EXPERT WITNESS**

**SAMPLING OF CASE EXPERIENCE**

- Wendell Reeder Vs Rhulen – TX, Agents duties, settled on clients behalf
- Cocoville Vs Rocking Horse Range – NY, Defense of clients alleged negligence, settled at less than previous offer
- Gray Vs Gray – CO, Horse location and valuation, client awarded 10 times previous offer
- Mitchell Vs Greg Miller – AZ, Agents duties, settlement on client’s behalf

**SPECIAL EXPERIENCE**

- Developed and directs wilderness school specializing in wilderness medical training.
- Employed as risk management safety consultant in climbing and guiding endeavors.
- Employed as expert witness in outdoor and equine cases.
- Mountaineering – guiding, instruction, trips, and activities.
- Staff member at 1984 Olympic Equestrian Events & numerous horse events.
- Raised on a working cattle ranch with outfitting business. Worked in livery, outfitting, boarding, training, instruction and shoeing.

**SAFETY/INSURANCE PROGRAM DESIGN**

(did the rating, safety, underwriting, program development for each of the following)

- |  |                                  |
|--|----------------------------------|
| Empire Fire and Marine                   | Outfitter & Guide/Mountaineering |
| TIG Insurance Co.                        | “ “                              |
| Transamerica Insurance Co.               | “ “                              |
| Victoria Insurance                       | “ “                              |
| American Trust Insurance                 | “ “                              |
| Universal Security Insurance Co.         | “ “                              |
| United States Equine Business Federation | Horse insurance                  |
- (consulted on the program development of the following)
- |                                    |                                  |
|------------------------------------|----------------------------------|
| Formost Insurance                  | Horse mortality                  |
| National Sports Paddle Association | Water craft insurance            |
| Colorado Western                   | Outfitter & Guide/Mountaineering |

**HORSE APPRAISAL EXPERIENCE:** Having been raised in and around horses I had a strong background. Attending and graduating from CSU, one of the top horse oriented universities in the nation. Working with horse insurance since starting my specialty insurance carrier in 1970 gave me a broad view of values, as did work with various horse groups. While formal appraising work encompassed a small percentage of the agency work each horse application involved a minor appraisal as it showed purchase price, training, time lapse and owners anticipated present value.

## **Archery**

1996: on instructs private archery lessons.

1991 set up private archery course. Later added 3 D targets.

1984 attended Olympic archery competition as a spectator.

1964-1967 took some mechanical classes applicable to archery at  
Colorado State University.

1955+- .started shooting archery

Summery of topics interesting cases:

- 3D range safety - researched all US archery major organization rules
- Archery tree stand harness – researched harness manufacture methods and similar products
- Face injury blamed on bow design – was able to help in showing how this was user error, not design error
- Appropriateness of children on range – response came from position of public school official, parent, youth archery instructor, youth program manager, and researching major organization rules
- Carbon fiber arrow failure - manufacture or user cause, various cases

## **Livestock**

1. Born on horse Calvary post WWII.

2. 1945-to present raised on lived on cattle ranches with registered horse breeding operations

3. 1966-1970 took agricultural classes at Colorado State University.

4. 1984 to 1989 raised numerous national cattle champions.

5. Worked on various (Sand hills, South park, Elbert county, Walsenburg, Jefferson county, Mesa county,) cattle ranches in Nebraska and Colorado

6. Summery of topics interesting cases:

- Liability issues regarding various guest ranch cases
- Liability issues regarding fencing issues and animal containment
- Injuries aspects from bull attach
- Valuations on Lots and individuals horses
- Safety issues of horses
- Safety lay out of design operations

**MOUNTAINEERING/OUTDOOR EXPERIENCE**

1996 – Guided Colorado wilderness client trip

1995 – To Present

- Instructor, EMS Wilderness Medicine Seminar, Tamaron, CO
- Instructor, Wilderness Medicine Seminar CO State Annual EMS Conference
- Speaker, Wilderness Medicine US Army Conference, ICOR, CO Springs, CO
- Hired to do safety inspections Eastern Canada Rafting companies

1994 – Speaker, Outdoor Risk management and safety and wilderness medicine AAHPRED National Meeting

1992 - Became intermediate rock climbing instructor Boulder Mountaineering School,  
Speaker, Outdoor Risk management and safety before UIAA Board

- Speaker, Outdoor Risk management and safety, International Travel and Adventure Show, Chicago, IL

1991 – Completed instructor course wilderness Medicine National Associations Search and Rescue (NASAR)

- Personal Trek Iceland 3 weeks
- Support Trek leader, Environment Control Designee 1991 American Everest Expedition led 2 peaks: Kalapatar 18,400' and Pecualde 19,100'

1989/1990 – Led private trip, Popo Mexico, 19,100'

- Became assistant instructor Boulder Mountaineering School, CMC, Boulder, CO
- In 1<sup>st</sup> advanced rock climbing course, Boulder Mountaineering School, Boulder, CO
- Panelist 4<sup>th</sup> Mountain Summit Conference

1990 - Developed mountaineering first aid course -

Appointed American Mountain Guides Safety Chairman

- Staff member in charge of supplies, gear and logistics, backup medic, Everest Environmental Expedition
- Speaker, panelist 3<sup>rd</sup> Mountain Summit Conference

1988 - Became professional guide member AMGA

- Completed National Ski Patrol three day avalanche course
- Paid guide (expenses), Instate Outings, Colorado MT Club
- Graduated Basic Mountaineering School CMC, Boulder, CO
- Graduated Wilderness EMT course thru NASAR

1986 - Staff member, board member, risk management advisor, medical person, and guide for White Mesa Institute, and outdoor education program through the College of Eastern Utah

- Started White Mesa Supply & Outfitters which became Wilderness Medicine Outfitters

1985 - Started teaching specialized first aid of my own program design

1972 - Took first EMT class CO Dept of Health

1970 - Took many personal outdoor trips including climbing as a leader and assistant leader.  
Submitted several 14,000' peaks

1969 - Co-directed Western Colorado Girl Scout Camp

1967 - Director Colorado State 4H Youth Camp. Started teaching fist aid at CSU

1943 - Born on US Horse Calvary post and grew up on working cattle and horse ranches with family guide and outfitting business

**SIGNIFICANT DATES**

- 1994 - Became underwriting consultant to large Canadian recreational insurance brokerage
- 1993 - Sold bulk of insurance agency to K&K, Ft. Wayne, IN
- 1991 - Selected as program developer, manager for Transamerica for equine and outfitter liability. Designed first mountaineering rescue insurance for American Alpine Club
- 1990 - Designed first Access Fund climbing insurance
- 1989 - Appointed risk manager for AMGA
- 1988 - Carl Weil Insurance Agency exceeds \$1,000,000 in volume
- 1987 - Licensed in numerous states as agent or broker including the hardest, California which required \$50,000 bond and in Colorado as surplus lines agent
- 1986 - Wrote two of the largest equine associations in the USA. The US Dressage Federation and the US Combined Training Federation. Designed my first liability program
- 1984 - Purchased branch office of Rhulen Agency, horse specialty company of New York. Achieved binding and rating authority with 3 mortality and 3 liability Insurance Co.'s
- 1978 - Became one of 50 Certified Insurance Counselors in Colorado
- 1976 - Started Carl Weil Insurance, became countersigning agent for Frelinhouse Insurance
- 1975 - Became department manager of large insurance agency with national accounts
- 1973 - Became Colorado insurance broker
- 1972 - Helped design equine mortality program for Midwest Mutual Insurance Company
- 1970 - Second tour of duty USMC Honorable Discharge, licensed CO agent specialty insurance
- 1967 - USMC 1<sup>st</sup> Honorable Discharge