Dr. Alexandra Reed Lajoux

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(202) 870-5467• arlajoux@capitalexpertservices.com

Experience

Capital Expert Services Founding Principal	Washington, DC 2016 – Present
National Association of Corporate Directors Chief Knowledge Officer	Washington, DC 2005 – 2016
Voices for Children of Florida Corporate Secretary	Florida October 2024 – Present
City of Fernandina Beach Former Candidate	Florida 2019 – 2020
Commonwealth Academy Lab School of Washington Avocational Pursuits	Washington DC 2000 – 2004
Arthur Andersen & Co. Editor-in-Chief, HR Director	1999 - 2001
Alexis & Co. President	1987 – 1991
Lane and Edson, LLP Publications Director	1987 – 1988
Export Information Group Associate Publisher and Editor-in-Chief	1984 – 1987
Lambert's World of Trade Managing Editor	1983 – 1984
Hay Group - Greater Philadelphia Area Editor-in-Chief, Mergers & Acquisitions	1980 – 1983
Information for Industry Editor	1978 – 1980 1977 – 1978
SUNY-Oswego Associate Professor of French	1974 – 1975
Princeton University Graduate Teaching Assistant	June 1974 – August 1974
INTRAV	

Assistant Manager, Hospitality Desk at Berlin Hilton

Selected Board and Association Memberships

Voices for Children of Florida Campaigns & Elections magazine Caux Round Table for Moral Capitalism Board of M&A Standards Association of Princeton Graduate Alumni

City of Fernandina Beach - Parks and Recreation Advisory Committee

Amelia Island Chapter of the Daughters of the American Revolution American Bar Association American Society for Legal History Federated Republican Women of Nassau

Education

- Ph.D. in Comparative Literature from Princeton University
- M.B.A. from Loyola University Maryland
- B.A. from Bennington College

Languages

- English Fluent
- French Fluent
- German Conversational
- Spanish Conversational

Interviews and Podcasts

- Interview With Alexandra Lajoux. Stuart Levine & Associates. Sep 4th, 2024
- Challenge Team Reminded Facilitator of Her Glory Days in Academia. Interview with IdeaConnection facilitator Alexandra Lajoux
- Business Valuations During Of COVID with Alexandra Reed Lajoux (Podcast). July 14, 2020
- Lajoux, Alexandra, Interviewed by Sarder TV (2018)
- Sunday Book Review: November 17, 2024 The Books on Due Diligence Edition. Compliance Podcast Network.

Webinars and Symposiums

- Increased Risk Reporting Requirements. Webinar hosted by the European Confederation of Directors' Associations (ecoDa), AIG, and the Federation of European Risk Management Associations (FERMA). March 9, 2017.
- Anti-Corruption Regulations in Emerging and Expeditionary Markets. Center for Corporate Ethics and Governance. A RAND LAW, BUSINESS, AND REGULATION CENTER (Symposium Participants: Alexandra Lajoux)

Dr. Lajoux has been cited in 950+ papers and by several authorities including in Delaware Court cases and a homeland security proposal by the United States General Accounting Office.

BOOKS ABOUT M&A/VALUATION

Lajoux, Alexandra Reed, and Capital Expert Services, LLC. The Art of M & A : A Merger, Acquisition, and Buyout Guide. 6th ed, McGraw-Hill, 2024.

Lajoux, Alexandra Reed. The Art of M & A Integration: A Guide to Merging Resources, Processes, and Responsibilities. 2nd ed, McGraw-Hill, 2006.

Lajoux, Alexandra Reed, and Charles Elson. The Art of M & A Due Diligence : Navigating Critical Steps and Uncovering Crucial Data. 2nd ed, McGraw-Hill, 2011.

Lajoux, Alexandra Reed, and Dennis J. Roberts. The Art of Bank M & A : Buying, Selling, Merging, and Investing in Regulated Depository Institutions in the New Environment. McGraw-Hill Education, 2014.

Lajoux, Alexandra Reed, and H. Peter Nesvold. The Art of M & A Structuring : Techniques for Mitigating Financial, Tax, and Legal Risk. McGraw-Hill, 2006.

Lajoux, Alexandra Reed, and J. Fred Weston. The Art of M & A Financing and Refinancing : A Guide to Sources and Instruments for External Growth. McGraw-Hill, 1999.

Monks, Robert A. G. and Alexandra R. Lajoux, Corporate Valuation for Portfolio Investment: Analyzing Assets, Earnings, Cash Flow, Stock Price, Governance, and Special Situations. Wiley, 2010.

Nesvold, H. Peter, Jeffrey Anapolsky, and Alexandra Reed Lajoux. The Art of Distressed M & A : Buying, Selling, and Financing Troubled and Insolvent Companies. McGraw-Hill, 2011.

Nesvold, H. Peter, Elizabeth Bloomer Nesvold, and Alexandra Reed Lajoux. The Art of M & A Valuation and Modeling : A Guide to Corporate Valuation. McGraw-Hill Education, 2016.

Smith, Kenneth William, and Alexandra Reed Lajoux. The Art of M & A Strategy : A Guide to Building Your Company's Future through Mergers, Acquisitions, and Divestitures. McGraw-Hill, 2012.

BOOKS ABOUT MANAGEMENT/GOVERNANCE

Epstein, Adam J. The Perfect Corporate Board : A Handbook for Mastering the Unique Challenges of Small-Cap Companies. McGraw-Hill, 2013. Foreword by Alexandra Reed Lajoux.

Lajoux, Alexandra Reed. Empowering Municipal Sustainability : A Guide for Towns, Cities, and Citizens. De Gruyter, 2022.

Lajoux, Alexandra Reed, and Arthur Andersen LLP. HR Director : The Arthur Andersen Guide to Human Capital. 2000 ed, Profile Pursuit, 2001.

Lajoux, Alexandra Reed, and Andersen (Firm). HC: Human Capital. 2001 ed, Profile Pursuit, 2002.

Lajoux, Alexandra Reed. Lambert's World of Trade, Finance and Economic Development. Vol. 1: An International Directory of Government Contacts. Lambert Publ., 1984.

Lajoux, Alexandra Reed. Lambert's World of Trade, Finance and Economic Development. Vol. 2: An International Directory of Government Contacts. Lambert Publ., 1984.

Monks, Robert A. G. The Emperor's Nightmare : Saving American Democracy in the Age of Citizens United. Edited by Alexandra Reed Lajoux, De Gruyter, 2022.

Nash, John M., and Alexandra Lajoux. A Corporate Director's Guide to Responsibility and Liability under Current State Law and Federal Securities Laws. Rev. [ed.], Publications, 1988.

Sherman, Howard D., Kiichi Mochizuki, Bruce Babcock, and Alexandra Reed Lajoux. Redressing Structural Imbalances in Japanese Corporate Governance : An International Perspective. Washington, D.C.: Institutional Shareholder Services, 1993.

Van Biljon, Peet & Lajoux, Alexandra. Making Money: The History and Future of Society's Most Important Technology, De Gruyter, 2020.

ARTICLES ABOUT M&A/VALUATION

Forestier, Benjamin and Alexandra R. Lajoux. "Breakeven: zeroing in on a much-neglected concept in finance." Financier Worldwide Magazine, April 2024.

Forestier, Benjamin, Alexandra R. Lajoux, and Eric Vega Dominguez, "Geopolitical risk in cross-border M&A: tough times ahead before and after closing." Financier Worldwide Magazine, July 2024.

Lajoux, Alexandra R. "Financial regulation in the US: as the world turns and the pendulum swings." Financier Worldwide Magazine, September 018.

Lajoux, Alexandra R. "Investment banker liability in M&A: complex, unsettled law heightens need for expert counsel." Financier Worldwide Magazine, May 2019.

Lajoux, Alexandra R. "M&A deal financing: risks and recommendations." Financier Worldwide Magazine, December 2023.

Lajoux, Alexandra R. and Antonio Nieto-Rodriguez, "'Project M&A' – 10 ways to apply the science of project management to the art of M&A." *Financier Worldwide Magazine*, April 2016.

Lajoux, Alexandra R. and Dennis J. Roberts, "Risk Management: Practical Lessons From Preliminary Due Diligence in Bank M&A." Risk and Compliance Magazine, Oct-Dec 2013.

Lajoux, Alexandra R. "Role of the Board in M&A." Harvard Law School Forum on Corporate Governance. September 2015.

Monks, Robert A.G. and Alexandra R. Lajoux, "Hybrid Techniques for Valuation," Wiley Online Library. 2012.

Monks, Robert A.G., and Alexandra R. Lajoux, "Market Value Drivers of Public Corporations: Genius, Liberty, Law, Markets, Governance, and Values." Wiley Online Library, 2012.

Monks, Robert A.G., and Alexandra R. Lajoux. "Situational Valuation: Equity Values throughout the Corporate Life Cycle." Wiley Online Library, 2012.

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Monks, Robert A. G. and Alexandra Reed Lajoux. "Valuation Based on Earnings." Wiley, 2013.

ARTICLES ABOUT MANAGEMENT/ GOVERNANCE

Bucher, Mallory, and Alexandra R. Lajoux, NACD Director Essential Series: Reports on Corporate Governance Topics (Collection of Reports), NACD, 2024 - 2025.

Kim, Madeline and Alexandra R. Lajoux "New Tax and Appropriations Law Delivers Mixed Financial News for Corporate Boards." NACD Online Article August 2021.

Lajoux, Alexandra Reed. "Defying Critics and Curbs, Buybacks Persist: Should Executives Benefit from Them?" Directors & Boards, vol. 46, no. 5, 2022, pp. 18–25.

Lajoux, Alexandra R. "Rising Directors' Pay Still Lags Other Industries'." Outlook of the Federal Home Loan Bank System, 1988.

Lajoux, Alexandra R. "The Post-Election Boardroom: Six Scenarios for Planning Ahead." NACD Directorship, Fall 2024.

Lajoux, Alexandra R. "Corporate Tax Rates, Federal Agency Authority, and More Under Siege." NACD Directorship, Fall 2024.

Lajoux, Alexandra R. "Profiles of Corporate Governance in Leading Countries : United States." The Handbook of International Corporate Governance : A Definitive Guide, 2009.

Lajoux, Alexandra R. "High Court Decisions May Prompt New Challenges to Longtime Governance Rules." NACD Online Article, July 2024.

Lajoux, Alexandra R. "Boards Confront New Standards Amid Regulatory Limbo." NACD Directorship Summer 2024.

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Lajoux, Alexandra. "New SEC Release Revives Complex Issue of Clawbacks," NACD Online Article, November 2021.

Lajoux, Alexandra, "Coping with Clawbacks: A Director's Guide for 2023," NACD Online Article, November 2022,

Lajoux, Alexandra. "Latest Delaware Decisions Reveal the Limits of the Business Judgment Rule." NACD Online Article, June 2024.

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Lajoux, Alexandra R. "Are Universal Proxies in the Cards for 2022?" NACD, August 2021.

Lajoux, Alexandra R. "SEC Approves New Nasdaq Rule on Board Diversity Disclosures." NACD, August 2021.

Lajoux, Alexandra R. "SEC's New Reg S-K Is Good News for Investors and Directors Alike," NACD, August 2020.

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Lajoux, Alexandra. "Risk oversight: of 'rogues,' reporting systems, and reasonable doubt" (Panel Contributor). Financier Worldwide Magazine, October 2011.

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Lajoux, Alexandra "Roundtable Corporate governance." Financier Worldwide Magazine, March 2010.

Lajoux, Alexandra R. "Corporate governance in America 2010 - report from the National Archives of Washington, DC." Financier Worldwide Magazine. May 2010.

Lajoux, Alexandra, and Martin Sikora. "Finding Your Way around Washington." The Mergers & Acquisitions Handbook, McGraw-Hill, 1994.

Lajoux, Alexandra. "Foro Mundial sobre Gobierno Corporativo. Banco Internacional de Reconstrucción y Fomento. Banco Mundial" World Bank, 2003.

Lajoux, Alexandra. "Opportunity knocks for kids at risk." Trustee : the journal for hospital governing boards. 49. 26-7. (May 1996).

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Raber, Roger W., and Alexandra R. Lajoux. "Profiles of Corporate Governance in Leading Countries : United States." The Handbook of International Corporate Governance : A Definitive Guide, 2009.

Lajoux, Alexandra R. "Looking for a Board Seat? Networks are the Way to Find and Be Found." Bluesteps (2015).

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- 1. Ferreira, Filipe & Briga, Pedro & Teixeira, Sergio & Almeida, Fernando. (2023). A platform sandbox for the assessment of municipal sustainable development goals. Journal of Engineering, Design and Technology. 10.1108/JEDT-04-2023-0131.
- Atisa, George & Racelis, Alexis. (2022). Analysis of Urbanization and Climate Change Effects on Community Resilience in the Rio Grande Valley, South Texas. Sustainability. 14. 9049. 10.3390/su14159049.
- 3. Byrum, Joseph. (2022). The Past, Present, and Future of the Payment System as Trusted Broker and the Implications for Banking. 10.1007/978-3-030-75729-8_4.
- 4. Battifora, Maria. (2023). Guía práctica para operaciones de M&A: los documentos del proceso previo al SPA y sus secciones más relevantes. THEMIS Revista de Derecho. 283-292. 10.18800/themis.202302.017.
- Buczek, Aleksander. (2016). The Time to Completion of a Legal Merger : General Concepts, Statistical Analysis and the Case of Poland. Operations Research and Decisions. vol. 26. 10.5277/ord160102.
- Zilber, Moisés & Piekny, Eugen. (2005). Estratégia de fusões e aquisições: eficácia na expansão das plataformas de produtos em empresas de autopeças. Revista de Administração Contemporânea. 9. 10.1590/S1415-65552005000300009.
- 7. YALÇIN, Hasan. (2022). 2020-2021 Döneminde BIST'de İlk Halka Arz Edilen Şirketlerin Değer Tespitinde Piyasa Yaklaşımının Kullanılmasına Yönelik Bir Araştırma. Maliye Finans Yazıları. 179-198. 10.33203/mfy.1143610.
- 8. Monks, Robert. (2016). The Happy Myth, Sad Reality : Capitalism without Owners Will Fail. 10.1002/9781119245445.ch19.
- 9. Cash, Daniel. (2018). "Setting the Scene." 10.1007/978-3-030-03709-3_2.
- 10. Roy, Rahul & Santhakumar, Shijin. (2020). The nexus of asset pricing, volatility and the business cycle. Journal of Economic Studies. ahead-of-print. 10.1108/JES-08-2019-0357.
- 11. Ramadhani, Laily & Rahayuningsih, Sri & Sutejo, Hendrik & Suratman, & Asari, Andi. (2024). KONSEP AKUNTANSI KEUANGAN-buku-20.
- 12. Cheikh Rouhou, Nadia & Ben Mrad, Fatma Wyeme & Hussainey, Khaled & Alqatan, Ahmad & Rouhou, Cheikh & Hussainey, F. (2021). The impact of IFRS mandatory adoption on KPIs disclosure quality. Risk Governance and Control: Financial Markets & Institutions. 11. 10.22495/rgcv11i3p4.
- 13. Brown, Tim & Majors, Tracie & Peecher, Mark. (2014). The Influence of Evaluator Expertise, a Judgment Rule, and Critical Audit Matters on Assessments of Auditor Legal Liability. SSRN Electronic Journal. 10.2139/ssrn.2483221.
- 14. Sapozhnikov, Rostislav. (2018). Stakeholder Relationships in International Crisis: Focus on Volkswagen Emissions Scandal. 10.13140/RG.2.2.28292.37760.
- 15. Bisello, Adriano & Vettorato, Daniele. (2018). Multiple Benefits of Smart Urban Energy Transition. 10.1016/B978-0-08-102074-6.00037-1.
- 16. Mans-Kemp, Nadia & Viviers, Suzette. (2015). Investigating board diversity in South Africa. Journal of Economic and Financial Sciences. 8. 392-414. 10.4102/jef.v8i2.100.
- 17. Welc, Jacek. (2022). Financial Statement Analysis. 10.1007/978-3-030-97582-1_3.
- 18. DONG, Li-li. (2017). Alternative Strategies Regarding Funds Allocation. DEStech Transactions on Social Science, Education and Human Science. 10.12783/dtssehs/emass2016/6778.
- 19. Mergers Acquisitions nots @ bec doms.doc. By Babasab Patil
- 20. Mergers and Acquisitions Basics: All You Need to Know. By Manish Bhagat
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