

## Experience

<b>Capital Expert Services</b> <i>Founding Principal</i>	Washington, DC 2016 – Present
<b>National Association of Corporate Directors</b> <i>Chief Knowledge Officer</i>	Washington, DC 2005 –2016
<b>Voices for Children of Florida</b> <i>Corporate Secretary</i>	Florida October 2024 – Present
<b>City of Fernandina Beach</b> <i>Former Candidate</i>	Florida 2019 – 2020
<b>Commonwealth Academy Lab School of Washington</b> <i>Avocational Pursuits</i>	Washington DC 2000 – 2004  1999 - 2001
<b>Arthur Andersen &amp; Co.</b> <i>Editor-in-Chief, HR Director</i>	1987 –1991
<b>Alexis &amp; Co.</b> <i>President</i>	1987 – 1988
<b>Lane and Edson, LLP</b> <i>Publications Director</i>	1984 – 1987
<b>Export Information Group</b> <i>Associate Publisher and Editor-in-Chief</i>	1983 – 1984
<b>Lambert's World of Trade</b> <i>Managing Editor</i>	1980 – 1983
<b>Hay Group - Greater Philadelphia Area</b> <i>Editor-in-Chief, Mergers &amp; Acquisitions</i>	1978 – 1980
<b>Information for Industry</b> <i>Editor</i>	1977 – 1978
<b>SUNY-Oswego</b> <i>Associate Professor of French</i>	1974 – 1975
<b>Princeton University</b> <i>Graduate Teaching Assistant</i>	June 1974 – August 1974
<b>INTRAV</b> <i>Assistant Manager, Hospitality Desk at Berlin Hilton</i>	

## Selected *Board* and Association Memberships

*Voices for Children of Florida  
Campaigns & Elections magazine  
Caux Round Table for Moral Capitalism  
Board of M&A Standards  
Association of Princeton Graduate Alumni  
City of Fernandina Beach - Parks and Recreation Advisory Committee*

*Amelia Island Chapter of the Daughters of the American Revolution  
American Bar Association  
American Society for Legal History  
Federated Republican Women of Nassau*

## Interviews and Podcasts

- [Interview With Alexandra Lajoux](#), Stuart Levine & Associates. Sep 4th, 2024
- Challenge Team Reminded Facilitator of Her Glory Days in Academia. Interview with IdeaConnection facilitator Alexandra Lajoux
- [Business Valuations During Of COVID with Alexandra Reed Lajoux \(Podcast\). July 14, 2020](#)
- [Lajoux, Alexandra, Interviewed by Sarder TV \(2018\)](#)

## Education

- Ph.D. in Comparative Literature from Princeton University
- M.B.A. from Loyola University Maryland
- B.A. from Bennington College

## Languages

- English - Fluent
- French - Fluent
- German - Conversational
  
- Spanish - Conversational

## Webinars and Symposiums

- [Increased Risk Reporting Requirements. Webinar hosted by the European Confederation of Directors' Associations \(ecoDa\), AIG, and the Federation of European Risk Management Associations \(FERMA\), March 9, 2017.](#)
- [Anti-Corruption Regulations in Emerging and Expeditionary Markets. Center for Corporate Ethics and Governance. A RAND LAW, BUSINESS, AND REGULATION CENTER \(Symposium Participants: Alexandra Lajoux\)](#)

- Sunday Book Review: November 17, 2024 – The Books on Due Diligence Edition. Compliance Podcast Network.

Dr. Lajoux has been cited in 950+ papers and by several authorities including in Delaware Court cases and a proposal for homeland security by the United States General Accounting Office.

## BOOKS ABOUT M&A/VALUATION

- Lajoux, Alexandra Reed, and Capital Expert Services, LLC. *The Art of M & A : A Merger, Acquisition, and Buyout Guide*. 6th ed, McGraw-Hill, 2024.
- Lajoux, Alexandra Reed. *The Art of M & A Integration: A Guide to Merging Resources, Processes, and Responsibilities*. 2nd ed, McGraw-Hill, 2006.
- Lajoux, Alexandra Reed, and Charles Elson. *The Art of M & A Due Diligence : Navigating Critical Steps and Uncovering Crucial Data*. 2nd ed, McGraw-Hill, 2011.
- Lajoux, Alexandra Reed, and Dennis J. Roberts. *The Art of Bank M & A : Buying, Selling, Merging, and Investing in Regulated Depository Institutions in the New Environment*. McGraw-Hill Education, 2014.
- Lajoux, Alexandra Reed, and H. Peter Nesvold. *The Art of M & A Structuring : Techniques for Mitigating Financial, Tax, and Legal Risk*. McGraw-Hill, 2006.
- Lajoux, Alexandra Reed, and J. Fred Weston. *The Art of M & A Financing and Refinancing : A Guide to Sources and Instruments for External Growth*. McGraw-Hill, 1999.
- Monks, Robert A. G. and Alexandra R. Lajoux, *Corporate Valuation for Portfolio Investment: Analyzing Assets, Earnings, Cash Flow, Stock Price, Governance, and Special Situations*. Wiley, 2010.
- Nesvold, H. Peter, Jeffrey Anapolsky, and Alexandra Reed Lajoux. *The Art of Distressed M & A : Buying, Selling, and Financing Troubled and Insolvent Companies*. McGraw-Hill, 2011.
- Nesvold, H. Peter, Elizabeth Bloomer Nesvold, and Alexandra Reed Lajoux. *The Art of M & A Valuation and Modeling : A Guide to Corporate Valuation*. McGraw-Hill Education, 2016.
- Smith, Kenneth William, and Alexandra Reed Lajoux. *The Art of M & A Strategy : A Guide to Building Your Company's Future through Mergers, Acquisitions, and Divestitures*. McGraw-Hill, 2012.

## BOOKS ABOUT MANAGEMENT/GOVERNANCE

- Epstein, Adam J. *The Perfect Corporate Board : A Handbook for Mastering the Unique Challenges of Small-Cap Companies*. McGraw-Hill, 2013. Foreword by Alexandra Reed Lajoux.
- Lajoux, Alexandra Reed. *Empowering Municipal Sustainability : A Guide for Towns, Cities, and Citizens*. De Gruyter, 2022.
- Lajoux, Alexandra Reed, and Arthur Andersen LLP. *HR Director : The Arthur Andersen Guide to Human Capital*. 2000 ed, Profile Pursuit, 2001.
- Lajoux, Alexandra Reed, and Andersen (Firm). *HC : Human Capital*. 2001 ed, Profile Pursuit, 2002.
- Lajoux, Alexandra Reed. *Lambert's World of Trade, Finance and Economic Development*. Vol. 1: An International Directory of Government Contacts. Lambert Publ., 1984.
- Lajoux, Alexandra Reed. *Lambert's World of Trade, Finance and Economic Development*. Vol. 2: An International Directory of Government Contacts. Lambert Publ., 1984.
- Monks, Robert A. G. *The Emperor's Nightmare : Saving American Democracy in the Age of Citizens United*. Edited by Alexandra Reed Lajoux, De Gruyter, 2022.
- Nash, John M., and Alexandra Lajoux. *A Corporate Director's Guide to Responsibility and Liability under Current State Law and Federal Securities Laws*. Rev. [ed.], Publications, 1988.
- Sherman, Howard D., Kiichi Mochizuki, Bruce Babcock, and Alexandra Reed Lajoux. *Redressing Structural Imbalances in Japanese Corporate Governance : An International Perspective*. Washington, D.C.: Institutional Shareholder Services, 1993.
- Van Biljon, Peet & Lajoux, Alexandra. *Making Money: The History and Future of Society's Most Important Technology*, DeGruyter, 2020.

## ARTICLES ABOUT M&A/VALUATION

- Forestier, Benjamin and Alexandra R. Lajoux. "Breakeven: zeroing in on a much-neglected concept in finance." *Financier Worldwide Magazine*, April 2024.
- Forestier, Benjamin, Alexandra R. Lajoux, and Eric Vega Dominguez, "Geopolitical risk in cross-border M&A: tough times ahead before and after closing." *Financier Worldwide Magazine*, July 2024.
- Lajoux, Alexandra R. "Financial regulation in the US: as the world turns and the pendulum swings." *Financier Worldwide Magazine*, September 018.
- Lajoux, Alexandra R. "Investment banker liability in M&A: complex, unsettled law heightens need for expert counsel." *Financier Worldwide Magazine*, May 2019.
- Lajoux, Alexandra R. "M&A deal financing: risks and recommendations." *Financier Worldwide Magazine*, December 2023.
- Lajoux, Alexandra R. and Antonio Nieto-Rodriguez, "'Project M&A' – 10 ways to apply the science of project management to the art of M&A." *Financier Worldwide Magazine*, April 2016.
- Lajoux, Alexandra R. and Dennis J. Roberts, "Risk Management: Practical Lessons From Preliminary Due Diligence in Bank M&A." *Risk and Compliance Magazine*, Oct-Dec 2013.
- Lajoux, Alexandra R. "Role of the Board in M&A." *Harvard Law School Forum on Corporate Governance*. September 2015.
- Monks, Robert A.G. and Alexandra R. Lajoux, "Hybrid Techniques for Valuation," *Wiley Online Library*. 2012.
- Monks, Robert A.G., and Alexandra R. Lajoux, "Market Value Drivers of Public Corporations: Genius, Liberty, Law, Markets, Governance, and Values." *Wiley Online Library*, 2012.

Monks, Robert A.G., and Alexandra R. Lajoux. "Situational Valuation: Equity Values throughout the Corporate Life Cycle." *Wiley Online Library*, 2012.

Monks, Robert A.G., and Alexandra R. Lajoux. "Valuation Based on Assets." *Wiley Online Library*, 2012.

Monks, Robert A.G., and Alexandra R. Lajoux. "Valuation Based on Cash Flow." *Wiley Online Library*, 2012.

Monks, Robert A.G. and Alexandra R. Lajoux. "Valuation Based on Earnings." *Wiley Online Library*, 2012.

Monks, Robert A.G. and Alexandra R. Lajoux, "Valuation Based on Securities Prices." *Wiley Online Library*, 2012.

Monks, Robert A. G. and Alexandra Reed Lajoux. "Valuation Based on Earnings." *Wiley*, 2013.

## ARTICLES ABOUT MANAGEMENT/ GOVERNANCE

Bucher, Mallory, and Alexandra R. Lajoux, *NACD Director Essential Series: Reports on Corporate Governance Topics* (Collection of Reports), NACD, 2024 - 2025.

Kim, Madeline and Alexandra R. Lajoux "New Tax and Appropriations Law Delivers Mixed Financial News for Corporate Boards." *NACD Online Article* August 2021.

Lajoux, Alexandra Reed. "Defying Critics and Curbs, Buybacks Persist: Should Executives Benefit from Them?" *Directors & Boards*, vol. 46, no. 5, 2022, pp. 18–25.

Lajoux, Alexandra R. "Rising Directors' Pay Still Lags Other Industries." *Outlook of the Federal Home Loan Bank System*, 1988.

Lajoux, Alexandra R. "The Post-Election Boardroom: Six Scenarios for Planning Ahead." *NACD Directorship*, Fall 2024.

Lajoux, Alexandra R. "Corporate Tax Rates, Federal Agency Authority, and More Under Siege." *NACD Directorship*, Fall 2024.

Lajoux, Alexandra R. "Profiles of Corporate Governance in Leading Countries : United States." *The Handbook of International Corporate Governance : A Definitive Guide*, 2009.

Lajoux, Alexandra R. "High Court Decisions May Prompt New Challenges to Longtime Governance Rules." *NACD Online Article*, July 2024.

Lajoux, Alexandra R. "Boards Confront New Standards Amid Regulatory Limbo." *NACD Directorship* Summer 2024.

Lajoux, Alexandra, "Congress Targets Pay as Challenges to Climate Rule and More Advance in Q2." *NACD Directorship* Spring 2024.

Lajoux, Alexandra. "New SEC Release Revives Complex Issue of Clawbacks," *NACD Online Article*, November 2021.

Lajoux, Alexandra. "Coping with Clawbacks: A Director's Guide for 2023." *NACD Online Article*, November 2022.

Lajoux, Alexandra. "Latest Delaware Decisions Reveal the Limits of the Business Judgment Rule." *NACD Online Article*, June 2024.

Lajoux, Alexandra. "Lawmakers Focus on Accountability, AI in Q1 2024." *NACD Directorship* Winter 2024.

Lajoux, Alexandra. "Defining Municipal Identity - Beyond Boundaries." *Academia Letters*, 2022.

Lajoux, Alexandra R. "A Voice of Reason: BlackRock's Newest Letter Can Help Boards Navigate Difficult Shoals," *NACD*, 2022.

Lajoux, Alexandra R. "Are Universal Proxies in the Cards for 2022?" *NACD*, August 2021.

Lajoux, Alexandra R. "SEC Approves New Nasdaq Rule on Board Diversity Disclosures." *NACD*, August 2021.

Lajoux, Alexandra R. "SEC's New Reg S-K Is Good News for Investors and Directors Alike," *NACD*, August 2020.

Lajoux, Alexandra. "Will There Be More 'October Surprises' for Boardrooms?" *NACD*, October 2020.

Lajoux, Alexandra "Advance Notice Bylaws: A Brief History and Four Recommendations." *NACD*, January 2023.

Lajoux, Alexandra R. "How Will SEC's Newest Pay Disclosure Rule Shape Board Views of Executive and Company Performance?" *NACD*, August 2022.

Lajoux, Alexandra. "Understanding the Implications of the CARES Act." *NACD*, April 2020.

Lajoux, Alexandra R. "US federal proxy rules and executive compensation," *Financier Worldwide*, November 2010.

Lajoux, Alexandra. "Risk oversight: of 'rogues', reporting systems, and reasonable doubt" (Panel Contributor). *Financier Worldwide Magazine*, October 2011.

Lajoux, Alexandra R. "Roundtable Corporate governance" (Panel Member). *Financier Worldwide Magazine*, March 2011.

Lajoux, Alexandra "Roundtable Corporate governance." *Financier Worldwide Magazine*, March 2010.

Lajoux, Alexandra R. "Corporate governance in America 2010 – report from the National Archives of Washington, DC." *Financier Worldwide Magazine*. May 2010.

Lajoux, Alexandra, and Martin Sikora. "Finding Your Way around Washington." *The Mergers & Acquisitions Handbook*, McGraw-Hill, 1994.

Lajoux, Alexandra. "Foro Mundial sobre Gobierno Corporativo. Banco Internacional de Reconstrucción y Fomento. Banco Mundial" *World Bank*, 2003.

Lajoux, Alexandra. "Opportunity knocks for kids at risk." *Trustee : the journal for hospital governing boards*. 49. 26-7. (May 1996).

Lajoux, Alexandra. "All in a day's (school) work." *Trustee : the journal for hospital governing boards*. 49. 16-20. (April 1996).

Lajoux, Alexandra. "Teach your children wellness." *The Volunteer leader*, 37. 14-5. (February 1996).

Lajoux, Alexandra. "Things go better with COKE." *Trustee : the journal for hospital governing boards*. 48. 26-7. (July 1995).

Lajoux, Alexandra. "Not-so-random acts of kindness." *Trustee : the journal for hospital governing boards*. 48. 25. (April 1995).

Lajoux, Alexandra. "Coca-Cola helps value at-risk teens." *The Volunteer leader*. 36. 8-9. (February 1995).

Raber, Roger W., and Alexandra R. Lajoux. "Profiles of Corporate Governance in Leading Countries : United States." *The Handbook of International Corporate Governance : A Definitive Guide*, 2009.

Lajoux, Alexandra R. "Looking for a Board Seat? Networks are the Way to Find and Be Found." *Bluesteps* [need date]

