

Geoffrey B. Davis Jr

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Expert Witness, Certified Fraud Examiner (CFE)

Multidisciplinary and globally experienced business and operations executive with significant legal case preparation, deposition, and testimony experience. An exceptional reputation built on 40+ years of experience Including Civil and Criminal Enforcement, service and execution of process, and Corporate Governance. Proven history as a visionary and thought leader in Transportation, Logistics, Supply Chain Engineering, Manufacturing, and Governance. Well versed in Mergers and Acquisitions Due Diligence, Valuation, and Fraud Examination and Prevention. Knowledgeable of Union, Non-Union, and Independent Contractor environments. Has experience in Landlord, EEO, DOL, OSHA disputed and litigation. Led businesses involved in Distressed and Turnaround operations, and M&A/divestiture. Successfully integrated ethics, activity-based costing, and accountability into teams within and outside founded and involved enterprises.

Core Competencies

Global and North American Supply Chain and Fleet Management (Air Courier, Package, LTL, TL, Open Deck | Industrial Logistics (Ground, Ocean, Air, Heavy Haul and Rigging, Oilfield, CPG Manufacturing) | Financial Statement and Valuation Fraud | Private Equity and Portfolio Management | Corporate Governance (For-Profit and Non Profit) | Mergers, Acquisitions, and Divestiture Execution | Distressed Business Turnarounds | Budget and P&L Management | Civil Litigation | Class Action Litigation | Fraud Examination and Prevention | Goods in Transit Protection | Civil Enforcement | Law Enforcement Methods | EEO, DOL | Commercial Landlord Tenant |

Professional Experience

Operating Partner | Prodos Capital Management (Pvt. Eqt. Partners) St Petersburg, FL / New York, NY

- Oversees the **Unified** Portfolio. Develops and trains Executive Management, leads M&A and divestiture activities. Provides growth, development, and industry background for ongoing and future operations. Serves as Industry domain expert.

Chief Executive Officer and Director | Unified Logistics Operating Group St Petersburg, FL

- Founded and grew an industry realigning business which invests in the most specialized transportation & logistics businesses. End Markets have included Energy, Electric Power, Infrastructure, Public Transit, Alternative Energy (wind/ biomass), Mining, Industrial Machinery /Tool & Die, urgent services, bridge and highway construction, brewery construction.
- Diligenced over 25 companies from \$2mm to 100mm in revenue, in all modes of logistics and transportation. Included Forensic Fraud Examination and recommendations to investors.
- Direct involvement in EEO, DOL, OSHA, Class Action- Contract litigation, Personal Injury and Wrongful Death litigation and management. Negotiated capital rounds, lender agreements, supplier agreements, and customer claims. Provided depositions in State and Federal court.

Operating Advisor | CD Metropolis, LLC. (Pvt. Eqt. Partners) Greenwich, CT

- Performance improvement initiatives design, quantification and management for investments and holdings (Pinnacle Foods Portfolio), including supply chain, CPG manufacturing operations, sales & marketing, and operational finance & technology.

Executive Vice President, Operating Officer, ES3,LLC, Affl. of C&S Wholesale Grocers Keene, NH

- Built the technology leader and premier niche CPG (consumer package / grocery) lead logistics provider (LLP), and supply chain management firm in the US, greenfield and organically. Shipped ~\$6.1Bn of product annually, transported in over 3000 truckloads per week, from 6 facilities throughout the US.
- Negotiated Multi-year Customer, Supplier and Vendor agreements. Managed EEO, Hostile Environment OSHA and Wrongful Death Cases.

Vice President, Penske e-Business Group | Penske Truck Leasing Reading, PA

- Oversaw on-line e-logistics, e-fulfillment ops, and e-chain initiatives and product lines. Global customer base for applications and services. Negotiated Customer, Supplier, Vendor, IT Hosting, Applications Development, and warehousing agreements.

General Manager, Penske Logistics National Healthcare Practice

- Built and directed strategic business unit operations, the supply chain engineering and advanced solutions group (multiple industry). Provided consulting services into Waste, Shrinkage, Fraud, and Cost Control for Healthcare customers (Hospitals, Suppliers, and Manufacturers). Designed systems for highly perishable and valuable pharmaceutical security, surveillance, and transport.
- Developed and managed strategic initiatives in e-Fulfillment, off-balance sheet inventory management and fulfillment, Web enabled ERP systems, consignment inventory management, and consulted in warehouse and transportation fleet operations.

Vice President - Design & Development | TNT Logistics Corporation Linthicum, MD

- Developed and managed the first supply chain engineering practice and process reengineering consultancy in a global provider. Sold services to clients in chemical, CPG, and entertainment.
- Developed, implemented, and managed international supply chain initiatives, products, and ventures, including ERP, transportation and warehouse management solutions. Oversaw ISO 9001, legal and regulatory programs, and RFP/RFQ/RFI processes.
- Led the consultancy in Healthcare, entertainment, and warehousing waste, loss control, security, and asset tracking.

Director of Customer & Quality Assurance | Halbart Air Service New York, NY

- Directed all international corporate and agency operations and the customer and quality assurance functions (89 countries). Designed custom products & solutions. P&L- \$5mm revenues.
- Developed, negotiated and approved all international agency, venture, and foreign regulatory agreements. Oversaw corporate compliance programs and re-engineering of freight forwarding systems.
- Oversaw mission critical operations including LTL, make/break bulk, small package, customs brokerage, warehousing, delivery, specialty multimodal, and large to small aircraft charters.

Returned to full time studies – MBA

- 9/94-4/95 Consulted in Financial Valuation in Lean Manufacturing

Product Manager, International Systems | Unistar Air Cargo/ UPS Worldwide

- Directed international project management and product development teams, located London, Dusseldorf, Milan, Madrid, and the U.S. Established detailed requirements, express and ground ops.

Director of System Assurance and Regulatory Compliance | Unistar Air Cargo (now UPS Worldwide) Chicago & Tokyo

- Planned, designed, and implemented all Delivery Information, Loss Prevention, and Regulatory Compliance operations for a \$280 million (ann.) joint venture providing international air cargo forwarding services in 24 Japanese and 33 U.S. operations.
- Oversaw investigations into air cargo related fraud, smuggling, bank draft counterfeiting, falsified reporting, and fraudulent use of access devices.
- Trained Japanese management staff and oversaw “due diligence” for all ventures considered. Negotiated agreements with customs officials and liaised with Interpol, and Japanese Authorities.

International Delivery Information/ Loss Prevention Projects Manager HQ & Miami, FL

- Consulted internally with the international strategic marketing group. Oversaw research projects in the EEC, Hong Kong, and Korea.
- Collaborated with Interpol members and local law enforcement.

Delivery Information/Loss Prevention Manager, European Planning Group London, Bahrain, Johannesburg 1/89-11/89

- Responsible for operational and system integration of acquired firms in Europe, the Middle East, and Africa. Designed and deployed customer service, shipment tracing, and security operations. Trained UPS personnel in international operations, evaluated risks to UPS ops, agents, and cargo.
- Oversaw investigations into air cargo related fraud, smuggling, falsified reporting, and claims fraud
- Served as liaison with Middle Eastern and African governments and collaborated with Interpol and IATA Security. Performed “Due Diligence” activities in cross-functional areas.
- Developed infrastructures in dynamic and difficult environments.

Corporate Loss Prevention Manager (special assignment), District Loss Prevention Manager, District Loss Prevention Supervisor

- Oversaw investigations into ground cargo related fraud, theft, police corruption, hijacking, smuggling, claims fraud, construction contractor fraud, cash diversion (kiting), armed robbery and fraudulent use of access devices. Provided depositions/ information and testified in Local, County State, and Federal courts.

Delivery Driver (Management Trainee)

Consultant in Security Matters Stamford, CT

- Consulted in information security matters with international banks and other concerns, specifically involving fraud by credit, information security, and sensitive information protection procedures.

Service Manager | Gas Consumer's Services, Inc. Chappaqua, NY

- Internal consulting assignments, streamlining commercial equipment service operations, inventory systems, and quality assurance programs in New York, San Francisco, Philadelphia and Providence.

Sheriff's Corporal/ Deputy Sheriff | Albany County Sheriff's Dept. Albany, NY

- Supervised Civil Enforcement unit, responsible for civil process, including seizures to \$1.2 million. Completed Basic and Advanced Sheriff's Civil Academy. Performed task analyses, needs assessments, and research for competitive bids. NYS DCJS Academy instructor, specializing in conflict resolution/ de-escalation. Boat and Snowmobile Instructor, NYS Parks & Rec.
- Conducted or Oversaw investigations into traffic offenses, misdemeanor offenses, felony offenses, including Stolen property, armed robbery, homicide, child abuse, smuggling and contraband control, corruption, terrorism, and undercover assignments. Provided depositions/ information, and testimony in Local, County, and State courts. Collaborated on cases with multiple Federal agencies.
- Assigned to Special Investigations & Intelligence, Anti-Hijack/Terrorism, Highway and Marine Patrol, Family Court / Warrant Squad. 2 Commendations.

Education and Certifications

- Rensselaer Polytechnic Institute, **M.B.A.** Management and Technology, Finance with work in valuation and process reengineering. GPA 4.0, Rank 1/153, Recipient of the W. F. Spafford Prize.
- **Adjunct Faculty at the Cornell Business School** Food Management Program and the Cornell University Ahold Academy in Supply Chain and Logistics, 2002-2004
- Board **Certified Fraud Examiner (CFE)** #17397 (Awarded 1992), **ACFE current certification (2020), Financial Statement and Asset Valuation Fraud.**
- Western Illinois University, **B.A.**, GPA 3.8, National Dean's List
- Hudson Valley Community College, **A.A.S.** Respiratory Technology, GPA 3.08, Dean's List
- **Six-Sigma (Certified)**, Experienced in ISO9001 and Lean methodologies.