

GRANT STIEFEL, ESQ.

ATTORNEY FEE CONSULTANT

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Los Angeles CA | Denver CO



EDUCATION

UNIVERSITY OF SOUTHERN CALIFORNIA SCHOOL OF LAW

J.D. 2000

Highest Honors: Law, Language & Ethics; Copyright Law; Constitutional Law II

Honors: Constitutional Law, Professional Responsibility, Real Estate Transactions, Business Organizations, Criminal Law, Pre-Trial Advocacy; Taxation; Corporate Crime Seminar; Directed Research; Dissertation

Honors Journal: Staff Editor, *Southern California Interdisciplinary Law Journal*

Elected by Student Body: Vice-President, Student Bar Association (1998-2000), Class Representative (1997-98)

UNIVERSITY OF SOUTHERN CALIFORNIA

Psychology & Linguistics
B.A. 1994

Honors: Presidential Scholar (1990-94), National Merit Scholar (1990-94), Dean's List (1990-1994)

PROFESSIONAL EXPERIENCE

LITIGATION LIMITED

Los Angeles, California and Denver, Colorado
(2012-Present)

Grant Stiefel, Esq. is an attorney fee consultant, testifying expert and the principal of Litigation Limited, a boutique legal auditing firm. Mr. Stiefel has assisted clients and courts nationwide by providing expert trial testimony on legal fee issues, including the reasonableness of legal fees:

- Mr. Stiefel has qualified and testified as a legal fee expert in **over 140 lawsuits**, including disputes in federal and state courts, arbitrations, State Bar courts, and attorney-client fee arbitrations
- His methodology for reviewing, auditing and evaluating legal invoices has been **cited, approved and adopted by state and federal courts**
- Mr. Stiefel is a member of the California State Bar and is unique among fee experts in that he was a trial attorney for more than a decade at two of the world's largest law firms
- Because he uses **consistent, court-approved methodologies**, Mr. Stiefel is able to effectively testify on behalf of fee-seeking or fee-opposing parties

As an independent fee auditor and consultant, Grant Stiefel also assists corporate clients with the review and management of law firms and fees:

- Mr. Stiefel advises clients on the selection and management of counsel for complex, multi-jurisdictional litigation and has audited hundreds of millions of dollars in legal fees
- He helps clients develop and implement outside counsel guidelines and internal auditing procedures
- Mr. Stiefel is a California State Bar-approved continuing legal education instructor on attorneys' fees issues who has trained hundreds of executives and in-house lawyers on legal fee issues

GRANT STIEFEL, ESQ.

ATTORNEY FEE CONSULTANT

BAR ADMISSIONS

State of California (*inactive*)
Ninth Circuit Court of Appeals
Northern District of California
Southern District of California
Eastern District of California
Central District of California

PROFESSIONAL AFFILIATIONS & CERTIFICATIONS

National Association of
Legal Fee Analysts

Claims and Litigation
Management Alliance

Professional Liability Committee
Audit Committee

California State Bar
Attorney-Client Fee Arbitrator

Los Angeles County Bar Assn.
San Fernando Valley Bar Assn.

A.M. Best Certified Attorney
Fee Practice Group

California State Bar Certified
CLE Provider
Provider No. 16342

PROFESSIONAL EXPERIENCE [CONTINUED]

K&L GATES LLP

Los Angeles, California
(2004-2012)

Head of Southern California Toxic Tort Defense Practice

Senior Associate / Associate

- Headed the Southern California toxic tort defense practice for the world's fifth-largest law firm
- Counsel of record and lead trial counsel on hundreds of eight-figure personal injury and wrongful death claims
- Supervised and managed a multi-jurisdictional litigation portfolio with an aggregate settlement value of over \$3 billion
- Obtained favorable jury verdicts and dismissals as first and second chair trial counsel
- Supervised teams of lawyers and law firms across the nation as coordinating counsel for multi-jurisdictional litigation
- Reviewed millions of dollars in fees and costs on a monthly basis from dozens of law firms and offices
- Trained lawyers, paralegals and staff in ethical billing practices
- Developed custom case management, billing and calendaring systems for Fortune 500 clients
- Successfully argued dozens of motions to dismiss and motions for summary judgment in high-value cases
- Defended multi-state Attorneys General investigation
- Litigated motions for attorneys' fees
- Representative clients (as lead trial counsel/attorney of record) included Schneider Electric, Crane Co., World Wrestling Entertainment, Macquarie Bank, Samsung Electronics America, Calgon Carbon Corporation, Black Entertainment Television and TransUnion

GRANT STIEFEL, ESQ.

ATTORNEY FEE CONSULTANT

REPRESENTATIVE LAW FIRM CLIENTS

Latham & Watkins

Reed Smith

McDermott Will and Emery

Jones Day

Sidley Austin

Dykema Gossett

Orrick Herrington & Sutcliffe

Little Mendelson

Cappello & Noel

Morrison & Foerster

Buchalter

Stroock Stroock & Lavan

Vedder Price

Duane Morris

Loeb & Loeb

REPRESENTATIVE CORPORATE CLIENTS

Apple

Citibank NA

Toyota

Transamerica Corporation

Superior Courts of California

AstraZeneca Pharmaceuticals

Verizon Wireless

East West Bank

Wells Fargo

JAKKS Pacific

University of Alberta

Los Angeles Unified School District

FirBit

Sinclair Broadcasting

University of California

New Hampshire Insurance Co.

Kaiser Health

Beats by Dre

Los Angeles Times

PROFESSIONAL EXPERIENCE [CONTINUED]

AKIN GUMP STRAUSS HAUER & FELD, LLP

Los Angeles, California, 1999-2004

Associate Attorney

- Defended consumer class actions, unfair competition and antitrust claims, including California's *In re Structured Settlement Litigation*
- Drafted and argued numerous successful summary judgment motions, motions for attorneys' fees, anti-SLAPP motions, discovery motions and motions to dismiss
- Representative clients included Kia Motors, Samsung Telecommunications America, Thane International, Univar USA and Ready Pac Produce

PUBLICATIONS AND PRESENTATIONS

- "Recent Developments in Block Billing"
J.D. Supra (article)
- "Ten Things You Need to Know About Law Firm Billing"
(article, live seminars and online presentations)
- "The Client's Guide to Law Firm Billing"
HG Experts (article)
- California State Bar MCLE Presentations on Law Firm Billing
(live seminars and online presentations)
- "Analysis: John Doe No. 1 v. Patrick Cahill and Julia Cahill"
e-Commerce Law Reports, Volume 5, Issue 6
(article)

PERSONAL

Grant Stiefel lives in Colorado with his wife. Before law school, in the days of analog, he was a professional songwriter, producer and musician.