NATIONAL REAL ESTATE RESEARCH, LLC

Curriculum Vitae JOHN A. DALKOWSKI III, CRE, MAI

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I am a highly regarded real estate professional with extensive experience in counseling and investment analysis, **litigation support and expert witness services**, real estate development and valuation, acquisitions, dispositions, and marketing. My counseling clients have included law firms, developers, governmental agencies, banks / lenders, and corporations throughout the US - on a comprehensive cross-section of large, complex, and significant properties. I have provided valuation / consulting services on hundreds of properties - **exceeding \$11 Billion** in cumulative value over the past 32+ years - with an **extensive range of geographical experience** - in **30** U.S. states to date. I have also been a recognized industry counselor in senior housing and healthcare facilities, affordable housing, and Low-Income Housing Tax Credit properties since 1993. Prior to my counseling activities, I personally developed projects as a principal and general contractor.

EDUCATION

- M.S., NEW YORK UNIVERSITY THE REAL ESTATE INSTITUTE, NY, 1993 Multiple Concentrations - Real Estate Development and Investment And Real Estate Valuation and Analysis
- B.Sc., FRANKLIN PIERCE COLLEGE Rindge, NH Major in Management / Minor: Marketing
- JOHNS HOPKINS UNIVERSITY Baltimore, MD Course work in Business Management and Real Estate
- UNITED STATES NAVAL ACADEMY Annapolis, MD Course work in Civil Engineering

EXPERIENCE

1996 to Present

Managing Director New York City / Miami / Charlotte National Real Estate Research, LLC

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NATIONAL Real Estate Research is a **nationwide** counseling practice offering a full range of research-based valuation, analytical, and transactional counseling services. The major focus of the firm is **litigation support** and **expert witness services** for both Plaintiffs and Defendants. Our specializations are in Detrimental Conditions litigation; Diminution of Value and / or Loss of Use Damages - from stigma or other external forces; Real Estate Damages; Real Estate Development litigation; and distressed property solutions. Significant areas of expertise are in hospitality and resort property valuations, fractional interest properties, allocation of tangible and intangible values comprising the total assets of the business, and alternative use studies, Air rights / TDR valuations, and valuations of large, complex, and / or unusually difficult assignments in most property types. Offices in New York, Miami, and Charlotte.

John A. Dalkowski III, CRE, MAI-- Page 2 of 44

Significant Litigation, Transactional & Counseling Activities

I have completed more than 150 Litigation Support counseling and valuation assignments; including <u>Ten (10) Depositions to date</u>. I have <u>testified</u> in court / arbitration <u>Four (4) times</u> <u>to date</u>. I have personally "authored" more than **30** "litigation quality" expert witness reports since 2017, which were used in depositions, and in settlement negotiations, and I have assisted Counsel with deposition and trial guidance on several occasions - when requested, in a variety of real estate matters and disciplines.

- I have been found qualified in the following courts to date:
 - Superior Court Of New Jersey Law Division: Bergen County, NJ;
 - Hudson County, NJ;
 - Judicial Circuit for Brevard County, FL;
 - VAB, Hillsborough County, FL;

I have completed extensive Litigation-related education beyond my master's degrees. Since 1997, I have completed 35 advanced Litigation courses and seminars, and have taken and passed six written examinations, as fully detailed herein.

In 2022, I was also recruited by the AUSA for the Southern District of New York to review the **Trump / Cushman & Wakefield** appraisals for that trial, but I declined for personal family reasons.

Valuation Cases

Among the 150 Litigation Support counseling and valuation assignments cases were the following:

- Valuation for FDIC Bankruptcy reorganization, and subsequent liquidation of Greek Peak, a large Northeastern US ski resort. Valuation included the ski mountain operation, a full service, four-star 150-key resort hotel / fractional ownership condominium, a 41,000 square-foot indoor waterpark, and an Adventure Center with a mountain coaster, tubing runs, zip line courses, aerial ropes course, and other entertainment venues. Total assets valued included excess land - 326.04 acres, valuation of a cell tower ground lease, and valuation of a 30 percent interest in the gas and oil mineral rights lease associated with all of the acreage. I completed the valuation for the FDIC, and subsequently revalued the entire property for the bankruptcy sale, and again, on a later date for mortgage financing by the buyer.
- In 2023-2024, I appraised the former Pathmark Supermarket development site, at 160 East 125th Street aka 149 East 124th Street, for litigation of an earlier sale transaction. The development site involved the entire city block Pathmark occupied, along East 125thStreet & 149 East 124th Street, between 3rd Avenue and Lexington Avenue, in Harlem. The development site was sold under a long-term option to Extell Development, a major New York City developer. My valuation conclusion was \$74,200,000, including the discounted value of the Pathmark lease still in effect. Coincidentally, Extell closed on the sale a few months after I completed the valuation, for \$78M
- Valuations of numerous Manhattan hotel properties including Novotel Times Square, Morgan's, Royalton, Doubletree Metropolitan, and the Roger Williams that were recently sold as going concerns, and which were the subject of transfer tax appeals with the NYC Department of Finance. The cases hinged on the issue of establishing and quantifying the tangible real

John A. Dalkowski III, CRE, MAI-- Page 3 of 44

estate value and the intangible value of the hotel assets, including the FF & E and personal property, and the business value of the enterprise. On the valuation dates, the hotels totaled more than 1,500 keys, with an aggregate market value of approximately a \$1 Billion dollars.

- Valuation for tax appeal Hyatt Regency Tampa, to establish and quantify the tangible real estate value and the intangible value of the assets of the 521-room, \$63,000,000 hotel, including the FF & E and personal property, and the business value of the enterprise. I <u>testified</u> before the Value Adjustment Board, which resulted in a decrease in the assessment of \$2,500,000±, and an annual tax saving exceeding \$52,000.
- The 2014 valuation of the air rights attributable to three submerged parcels of land under and along the eastern bank of the East River, in Astoria, Queens, totaling 85,585 additional square feet of FAR. The valuation was made for NYSOGS in connection with for their possible sale and transfer of these additional development rights via a zoning lot merger to Halletts A Development Company, LLC C/O Lincoln Equities Group (Developer). The Hallett's Point DRI (Development of Regional Interest) is a mixed-use development plan included the construction of 11 buildings ranging in height from 11 to 31 stories. The total project encompasses approximately 2.7 million square feet, containing 2.2± million square feet of ground floor retail space, including a 30,000 square-foot supermarket; and approximately 1,400 accessory parking spaces. The waterfront portion of the project which has used the air rights in my valuation contains five new buildings whose tower elements would rise between approximately 210 and 310 feet.
- In 2017, I completed a new valuation that updated the 2014 valuation of air rights to the proposed Hallett's Point mixed-use development plan, which was being sold, and which is subsequently under construction. It is one of the largest Developments of Regional Impact ("DRI") in New York City's history.
- In 2019, I completed the appraisal of the air rights over two submerged land parcels currently under water in Steinway Creek in Astoria, Queens owned by the New York City Industrial Development Agency ("NYCIDA"). The valuation was made in contemplation of the sale of the entire Steinway & Sons piano factory property. NYCIDA was pursuing letters patent for lands formerly under water, and a ZLDA to receive the development rights for these lands under water in Steinway Creek. The buyer was an entity that included Robert DeNiro, i.e., Wildflower Studios, which began with the purchase of a 5.25-acre site by De Niro, his son Raphael De Niro, development firm Wildflower and film producer Jane Rosenthal. The seven-story studio complex was under construction on 6/19/22, adjacent to Steinway Creek, overlooking part of the East River in an industrial section of Astoria.
- <u>United States District Court, Eastern District of Louisiana,</u> Spring, 2010. Chinese-Manufactured Drywall Products Liability Litigation Support Team member, analyzing the real estate impairment due to "stigma" following remediation.
- Business Valuation of an Office Max and a Burger King for litigation support in a California divorce proceeding. The Partial Interest Valuation included determination of minority interest discounts to the partial ownership interest, as defined by Internal Revenue Service regulations.

John A. Dalkowski III, CRE, MAI-- Page 4 of 44

- District Court of Pitkin County, CO; I was retained in a high visibility case that alleged violation of the Colorado Organized Crime Control Act. The case involved unwinding a series of highly complex Aspen real estate investment transactions between 1999 and 2014 in which Plaintiff was alleged to have been defrauded. I was retained to provide retrospective valuations of more than eight (8) significant high-profile Downtown Aspen real estate assets that were all held in various trusts, some of which I was to value and to determine the minority interest deductions. I was also retained to establish total damages to the Plaintiff / beneficiary of the trusts. I was <u>deposed</u>, and just prior to a second deposition request, and the November 2021 jury trial, the case settled.
- <u>Superior Court of New Jersey, Chancery Division Hudson County, NJ.</u> I completed a valuation for litigation support, <u>deposition</u> and <u>court testimony</u> in a 2011 case to vacate the sheriff's sale of a distressed apartment complex because of a bid process error. The Court, in its oral decision, concluded that "...Dalkowski's testimony at trial and his valuation were credible..." and rendered a final opinion granted my client's motion, vacating the sheriff sale.
- I provided litigation-support counseling and hundreds of single-family home valuations, over 6+ month period, in a Fresh Kills Landfill Environmental Cancer Phobia Litigation, to determine if any stigma and / or damages were sustained by these homeowners, resulting from their proximity to Fresh Kills landfill, Staten Island, NY. The case was dropped when my valuations concluded that there was no stigma.
- I was retained to provide litigation support / real estate counseling services in the matter of the Developer of The Summit, a 429-unit, luxury rental complex located two blocks east of Grand Central Station. The litigation was filed to resolve his loss of rental income, and damages incurred due to the misallocation of 421a Program benefits in the complex - as a result of incorrect legal advice misclassifying 22units at 130% AMI, given by Holland & Knight's 421aProgram expert in the NYCHPD filing. My valuation developed a \$9,100,000 loss by Plaintiff, to which I testified in <u>deposition</u>.
- Provided litigation-support counseling to document the development and construction costs, and determine the damages incurred in a dissolved partnership, resulting from the failure to build Heron Tower, Phase II, a major Midtown Manhattan luxury, 19-story, 130,000-square-foot office tower.
- Superior Court Of New Jersey Law Division: Bergen County, Stone Harbor Estates V. Kennedy Funding Financial ("KFF") Docket No. Ber-L-8363-15. Litigation support, Deposition and Testimony regarding my examination of five restricted appraisal reports prepared for KFF in 2018. Case involved a hard money lender defaulting on a construction loan, and appraisal collusion and bias. Analyze appraisals, depositions and various documents pertaining to a proposed 202-unit New Jersey subdivision development. Determination as to whether the results of the appraisal work under review were credible for the Intended Use; evaluate the appraisals for compliance with USPAP and the Code of Ethics; opine on the standard of care with which the appraisal(s) were performed. My scope of work relative to these appraisal reviews was to determine whether the Reports contain adequate and relevant data; the appraisal methods and techniques used in the Reports are appropriate; and the analyses, opinions and conclusions in the Reports are appropriate, credible, and reasonable for the intended use of the intended user. Case

John A. Dalkowski III, CRE, MAI-- Page 5 of 44

<u>results</u>: Partial case settlement as to one of the parties - with a **\$5,000,000+ award** from a National Appraisal firm to Plaintiff after my deposition. Subsequently, I testified at trial on 12/18/2019 regarding the hard money lender Defendant. Plaintiff was seeking additional damages in excess of **\$11,000,000**.

 2017 Arbitration Case before the <u>State of South Carolina, Court Of Common</u> <u>Pleas for the County of Berkeley</u>, Case # 2009-CP-26-10279, between HCI, II, LLC D/B/A OMNI DESIGN BUILD GROUP et al, Claimants and GRANDE DUNES DEVELOPMENT COMPANY, LLC et al Respondents. Litigation support, <u>Deposition</u> and testimony regarding South Carolina real estate brokerage requirements, dual agency responsibilities, and "standard of care" activities required of a real estate broker for reasonable care. Case involved a claim for \$15,000,000 in damages stemming from mortgage fraud in a large residential development project. As a direct result of my deposition, the case was settled. The final settlement offer was 75%± more than the final settlement offer made prior to my deposition.

Recent Broker / Appraiser Cases

- Detrimental Conditions & Economic analysis of damages, valuation before and "as if" free of the condition. Determine Plaintiff's Loss of Use Damages in this Broker Standard of Care case. Two Real Estate agents purchased a house to "flip," only to learn during the renovation that the structure was infested with snakes and rodents. Further, these creatures left pheromones, causing them to return to this location annually. The agents sold the home to a third party, and failed to disclose the condition to the Buyer, causing more than \$500,000 in damages to the Plaintiff purchaser.
- Real Estate Broker Violation of Standard of Care Plaintiff claimed that the Defendant structured a contract for the sale of Plaintiff's commercial property. The contract, per Defendant's advice, contained a five-year fixed price purchase option. Defendant did not recommend that Plaintiff consider an 'escalator clause' in the option to receive any increase in value over the five-year option period. This failure to properly advise the Plaintiff resulted in an \$850,000 loss compared with the fair market value of the Property at the time the option was exercised. Counsel expects expert to review the contract, write an expert report that can be used in settlement negotiations. It is expected that the Defendant's insurance carrier will force this into litigation rather than settle. Expert shall be providing guidance attorney, and as required: authoring a "litigation quality" expert report, sitting for deposition, trial prep and trial testimony.
- I was retained in 2023 to review, analyze, comment, and opine upon the contents, opinions and conclusions that are contained within two appraisals and a market feasibility study, and other reports that were prepared in response to the State of Indiana's eminent domain taking of a portion of an "I-3" industrially zoned tract for a new interchange at I-465 & I-69. There are very significant differences between each appraisal of the same property. Ostensibly, the differences lie in: (1) the concluded values of the parcel, and (2) the just compensation due the owner. However, significant differences lie in other areas Scope of Work and the Methodology used to support the value conclusions in each appraisal, The value conclusions from each appraisal were \$3,755,395 and \$31,700,000. Hence, the appraisal review Problem is: "Which of these two appraisals is the more credible for its

John A. Dalkowski III, CRE, MAI-- Page 6 of 44

Intended Use," and correspondingly, "Does the appraisal [that is] reasoned to be the more credible – evidenced by the written appraisal report and other data – clearly validate to the intended user that it concludes the most supportable amount of just compensation due to the owners of the subject Property. My conclusion demonstrated significant bias in the Defendant's appraisal - and appraiser malpractice - and the case settled for \$6,000,000 +/-, as a result of my work, instead of the typical 50% settlements that had been occurring prior to my retention.

- I was retained to prepare an Expert Report rendering my opinion as to whether Plaintiff Mordel Real Estate Advisors was the procuring real estate broker and entitled to a commission with respect to the sale of the Section 8 Oakwood Gardens Apartment property in Mt. Vernon, NY. And in addition, if entitled, then to provide documentation of the reasonable value of the brokerage services fee earned by Mordel with respect to the sale. The case settled after submission of – and as a result of my report.
- Circuit Court of the 16th Judicial Circuit, Monroe County, FL, CASE NO.: 13 CA 000459-P, between Jose Cano & Raguel Cano [Plaintiffs] and Roberto F. Gonzalez, Robert U. Valenzuela, P.A. ("RUVPA"), Martha Noval, and Century 21 | Schwartz Property Sales, Inc., et al [Defendants]. Litigation support, deposition and testimony regarding a Key Largo, Monroe County, FL property. Plaintiffs sued to recover compensatory damages for breach of contract, breach of fiduciary duty, fraudulent concealment, fraudulent and negligent misrepresentation, violation of Fla. Stat. §817.41 - Misleading Advertisement, violation of Florida's Deceptive and Unfair Trade Practices Act, Fla. Stat. §§502.201 et seg., violation of Fla. Stat. §501, Part II, through False Advertising and civil conspiracy. Counsel required my assistance in reviewing documentation regarding the various allegations, contracts and other supporting documentation filed, the regulations concerning the issuance of permits in Monroe County, and in testifying to the merits of the allegations as they relate to the general actions and conduct required of a licensed real estate broker as to standard of care. Case settled prior to trial.
- The Borough of Seaside Park, NJ hired a very well-known MAI appraiser for a condemnation matter involving a motel. The Borough believed that the appraiser may have committed malpractice (1) by failing to adjust (his) appraisal when significant income - as disclosed in (an) opposing appraisal was presented in the trial; and (2) By his admission as testified on the stand that his income analysis was a "guestimate. I was retained to review the Trial Transcripts, and the Appraisals - of both appraisers, in order to ascertain whether or not the appraiser committed appraisal malpractice (1) in his preparation of his conclusion of the Market Value as reported in his appraisal; (2) In his trial testimony, (3) Or whether he violated USPAP in any manner related to this valuation assignment and / or in his testimony at trial. Case is still open, and I have been called to be deposed in April 2025.

Recent Defendant Damages Cases

 Detrimental Conditions Case for Defense - Research, clarify, and opine on Market Value of Loss of Use damages - & liability for other claimed expenses
 subsequent to an extensive flooding event, and mold remediation that occurred in the ultra-luxury \$11M Portofino Tower Penthouse Condominium, in Miami Beach, FL, for the purposes of establishing the fair rental cost during the period of loss.

John A. Dalkowski III, CRE, MAI-- Page 7 of 44

- Detrimental Conditions Case for Defense Research, Clarify, and Establish the extent of liability (1) For the fair rental cost during the period of loss based upon the Market Value of the Loss of Use damages, and (2) For other expenses and reimbursements claimed by Plaintiff - subsequent to extensive flooding and mold remediation allegedly caused by roofer, that occurred in a \$1.325M Single-family home.
- Detrimental Conditions Case for Defense Research, Clarify, and Establish the extent of liability (1) For the fair rental cost during the period of loss based upon the Market Value of the Loss of Use damages, and (2) For other expenses and reimbursements claimed by Plaintiff - subsequent to extensive flooding and mold remediation that occurred in the ultra-luxury \$33M Arte Surfside Penthouse Condominium, for the purposes of establishing the fair rental cost during the period of loss, claimed to be more than \$4M.
- Detrimental Conditions Case for Defense Research, Clarify, and Establish the extent of liability (1) For the fair rental cost during the period of loss based upon the Market Value of the Loss of Use damages, and (2) For other expenses and reimbursements claimed by Plaintiff - subsequent to extensive flooding and mold remediation that occurred in the ultra-luxury \$12.8M Arte Surfside Penthouse Condominium, for the purposes of establishing the fair rental cost during the period of loss, claimed to be more than \$2M.
- Retained to assist Defendant's Insurance Company and their Client GTRE and Oberhamer (appraisers)- in resolving their potential liability for Plaintiff's allegations of negligence, resulting in payment of excess loan interest, additional closing costs, and any other alleged monetary damages incurred by Plaintiffs related to the valuation of the real property located at the named Deer Hills, LLC Development Project, St. Croix County, WI Claimed \$3.5M+.
- Arbitration / litigation-support valuation to determine the market rental rate for a 99-year ground lease rent renewal negotiation under a Greenwich Village, NY residential / retail co-op building. <u>Testified</u> before the arbitrators about my valuation. Financial / economic analyses and valuation support resulted in an arbitration award of \$9,100,000 to our client.
- Limited partnership valuation for estate-tax litigation of a 1,000,000 squarefoot, 43-story, Times Square showroom building. Valuation was completed as of four separate dates.
- Valuation for Eminent Domain compensation of 4,000 square-foot Brooklyn, NY multifamily development site taken by School Construction Authority.
- Litigation Support for Bryan Cave, LLP / Hardeeville, SC Litigation. Field Appraisal Review of an Appraisal Report completed by Robert E. Royal, SC State CGREA #CG3837, of REB Consulting, and dated October 18, 2011; as an aid in litigation concerning 21 Lots in the Hilton Head Lakes North subdivision, Hardeeville, Jasper County, SC. The purpose of the Appraisal Review was to determine whether the 2011 Appraisal Report was in substantial compliance with USPAP [2010 - 2011 edition] and whether the conclusion of the <u>Market Value</u> of the Fee Simple interest in the Property was reasonable and adequately supported as of the original date of inspection in 2011. Further, I was retained to (1) determine if the results of the work under review were credible for the intended user's intended use; (2) to evaluate compliance with relevant USPAP requirements, client

John A. Dalkowski III, CRE, MAI-- Page 8 of 44

requirements and applicable regulations; and (3) to opine on value as of the effective [retrospective] date of the appraisal, or October 8, 2011 based upon our review of the Appraisal Report and any other relevant market data that I was able to discover from the relevant effective date of value of October 8, 2011.

- Supreme Court of the State of New York, Nassau County, SINCLAIR HABERMAN [aka Belair Building] v XANDER -SIC-000211-HAD. Provided counseling in reviewing documentation regarding the asset and preparation of counsel for his deposition in the case of 350 Shore Road, Long Beach, NY. The case concerned ongoing litigation alleging the Plaintiffs inability to commence construction, and damages sustained by Plaintiff as a result of the stalled project, and other related matters. Among the issues was a pending appeal in a related case in which the developer was suing the ZBA of Long Beach claiming that it wrongfully revoked the building permit for the subject Property.
- Litigation Support In the Matter of the US Attorney's Office Inquiry into a 2012 Gill Group appraisal of seven affordable apartment complexes all situated at various locations within the City of Jacksonville, FL, owned by Global Ministries Fellowship. The discussion with the U.S. Attorney's office concerns the appraised value of the seven properties in the Apartment Portfolio, and whether the 2012 value concluded was "over-inflated" to use their term. Counsel sought our assistance in Phase I - providing an appropriate "oral" desk review of the July 12, 2012 appraisal report. My review estimate of the Retrospective Market Value of the Property was based upon market conditions that existed in the Jacksonville, FL Apartment Market on the effective date of the appraisal report under review, which was as of July 12, 2012. My review also included a review of the appraisal for compliance with the Standards of Professional Practice and the Code of Professional Ethics of the Appraisal Institute, and 2012 - 2013 USPAP. Phases II and III were planned to involve a written report, and live expert witness testimony concerning our findings in Court, but the Inquiry never came to that point.
- Circuit Court of The Eleventh Judicial Circuit In and For Miami-Dade County, FL, Circuit Civil Division, CASE NO.: 2016-012018-CA-01, between ERIC ZAMORA, BIRKVILLE PROPERTIES, LLC, et al, Plaintiffs, and EDUARDO ANTONIO DIAS, VISA BHZ PROPERTIES, LLC, et al, Defendants, and Counterclaim DIAS et al, Plaintiff, vs. Belmont Porten Investments, LLC and Belmont Porten Properties, LLC et al, Defendants. Litigation concerning a partnership dispute and dissolution. The Subject Property was an environmentally contaminated 45,512± square-foot single-story warehouse situated on a 2.162±-acre parcel, located at 2700 Gateway Drive - aka 2700 SW 14th Street, as well as the abutting 2.208±-acre unimproved parcel to the south. In Phase I, I completed the valuation of the subject vacant land parcel and the environmentally contaminated warehouse. Phase 2 litigation support and expert witness testimony was limited to my Deposition. The case settled in mediation without proceeding to trial, with a \$680,000 award to my attorney's client, which was more than double the initial settlement offer made prior to my deposition.
- <u>The Supreme Court of The State Of New York, County Of New York; CASE</u> <u>NO.: 151291 / 2012</u>, between HARRIS et al [Plaintiffs] vs. BOSE, THINK CONSTRUCTION LLC, et al [Defendants] Litigation concerned a construction damages dispute regarding Defendants Brownstone

John A. Dalkowski III, CRE, MAI-- Page 9 of 44

Townhouse building at 322 East 18th Street. Defendants and Plaintiffs own abutting brownstone townhouses. Counsel sought my assistance in this litigation; specifically, in providing the research necessary to employ the most appropriate methodology / methodologies to (1) provide tangible support for the quantification of diminution of value damages as it may relate to Plaintiffs Building, and (2) to quantify the costs to cure the damages. The <u>case settled</u> as to some of the parties. Others remained active.

- <u>The Supreme Court of The State Of New York, County Of Kings; Index No.</u> <u>505372/2013,</u> between Myron Siegel, Yosef Gruber, and Mordechai Hirsch (collectively, Plaintiffs); vs People's United Bank, as Successor in Interest to Bank of Smithtown, [Defendant]. Ongoing Litigation concerning an aborted Multifamily Real Estate Development. I was retained to recreate the proforma development costs and likely profits resulting from the hypothetical completion of the 59-units, in two residential condominium buildings, in Clinton Hill, Brooklyn, as of 2020. The Bank breached their commitment to lend on a \$10M construction loan on April 12, 2008.
- Supreme Court of the State of New York, County of Erie, NYSCEF DOC. NO. <u>2</u>; RECEIVED NYSCEF: 3/04/2015; Plaintiff was the Fee Simple owner of seven large industrial real estate assets, trade fixtures, equipment, and infrastructure, all situated on and / or in three Parcels in the city of Buffalo, Erie County, NY. Plaintiff alleges: (1) Defendant's Breach of Fiduciary Duty in their performance of real estate brokerage services, and also, (2) Discrepancies in the valuation of the real estate assets related to the sale of these assets to the Buffalo Urban Development Corp. ("BUDC") in 2015. My assignment was to opine on the Broker Standards of Care and also, on the concluded sale price of \$4.4M. I concluded that the correct Valuation was \$7,625,000 rather than the \$4.4M sale amount.
- <u>Supreme Court of the State of New York, County of Erie</u>; In the Matter of Cascade Plaza LLC (Plaintiff); vs Tompkins Trust Company, Inc.; Tompkins County Trust Company; Tompkins Financial Corporation, Vibra-Tech, Inc.; Paolangeli Contractor, et al, Defendants. Litigation to establish real estate diminution of value damages. My assignment was to complete a retrospective valuation of the subject Seneca on the Commons, a 185,000 square-foot mixed use Hilton Garden Inn / Class "A" office / retail complex. Also, to establish diminution of value damages resulting from construction defects that occured in the subject complex during the 2016 construction of the adjacent office building project. Mediation was concluded in 2020.
- <u>The Supreme Court of The State Of New York, County Of Kings</u>; In the Matter of Board of Managers of the 190 Meserole Avenue Condominium, Sean Merriam and Melissa Merriam, Plaintiffs; and Board of Managers of the 188 Meserole Avenue Condominium, Board of Managers of the 175 Diamond Street Condominium, et al [Defendants]. Ongoing real estate diminution of value damages litigation resulting from an illegal taking. Plaintiffs have been deprived of the use, possession and enjoyment of a Driveway Easement, including the access rights for purposes of ingress and egress to the 188 Meserole Premises and the 190 Meserole Premises and their parking spaces, in accordance with a Driveway Easement / Driveway Agreement.
- <u>CASE NO.:05-2015-CA-050230 Judicial Circuit for Brevard County, FL</u>; The Radisson Suite Hotel Oceanfront is a fifteen-story, Class "B" tower, which has approximately 130,727± square feet of GBA and 168 keys. It was converted

John A. Dalkowski III, CRE, MAI-- Page 10 of 44

to hotel condominium usage and the units were sold. The principals of the Melbourne Ocean Club Condominium, i.e., Defendant Telemak Inc implemented a Plan of Termination on September 1, 2015, requiring all 168unit owners to sell their respective fee simple interests in their hotel condominium units, and reconvey their interests back to Telemak. The case concerned the last remaining owner – Plaintiff - who declined to sell and reconvey Unit #1102 and filed suit against Telemak relating to her rights to continued use of her hotel-condominium unit, as well as to certain rights relating to the underlying value of all of her deeded condominium interests. I **testified** in this case.

- Plaintiff's counsel represented 30± Chinese nationals who were homebuyers and who were misrepresented - by a Chinese national / Florida licensed real estate broker at various seminars given in China and Canada - into buying single-family homes in a Lennar subdivision in Winter Garden, FL at prices greater than the US market prices. I was retained to evaluate whether the prices paid for each of the properties were in excess of their fair market value at the time of sale in 2014 and 2015. In addition, the broker was a Chinese national - working with these buyers in China, who was accused of failure to exercise reasonable care, in that he should have known that the representations he made were not accurate and contained false statements of facts, or omitted facts, which he was under the duty to disclose. The matter was resolved in a mediation.
- I was retained to prepare an appraisal, and to potentially testify to the value of the last remaining oceanfront development parcel - and more specifically, to the value of a disputed abutting Boundary Easement, between 19051 Collins Avenue, a development site still occupied by a small, single-story 1950's motel, and 18975 Collins Avenue, the luxury high rise "Residences by Armani Casa" condominium residences, in Sunny Isles Beach, FL. D
- I was retained to estimate the Retrospective Market Value of the Fee Simple Interest in 74 Elliot Avenue, Lake Grove, NY - as of December 2, 2018, based upon the hypothetical condition "As-It-Existed" before the fire, i.e., as if the fire did not occur. In addition, I estimated the Retrospective Market Value of the Fee Simple Interest in the property as of December 2, 2018, based upon the damage that resulted from the fire that occurred on November 24, 2017. These valuations were to be used to determine client's interest in the Property by virtue of her right of election as a surviving spouse, to which she is entitled to 1/3 of the Decedent's estate.
- Completed more than 100 Distressed Property valuations for the FDIC related to assets belonging to failed banks. Among these assets were the following:
- Determination of current Project value for negotiation of sale of Landmark at Doral, a failed \$142-million multi-phase residential, retail and industrial / flex office PUD situated on a 117.941± acre site. Project required analysis of infrastructure actually in place and current land value, for 1,109 residential units, 188,000± square-feet of retail / office space, and 230,000 square-feet of industrial flex / office space.
- Valuation of Paramount Hotel, at the time it was A newly launched, 601-key, midtown Manhattan, Ian Schrager-designed boutique hospitality property.

John A. Dalkowski III, CRE, MAI-- Page 11 of 44

- Valuation Indrio Town Center development tract, a 115.47-acre Mixed Use residential and commercial PUD for 500 residential DU's and 35 acres of commercial development that involved analysis of every sale in St. Lucie County, FL for the past four years.
- Valuation of Nirvana Spring Water Facility in Upstate New York, a state of the art, 261,279 square-foot spring water-bottling facility on 1,679.15 acres.
- Appraisal team member in determination of the "fair market value" (as that term is defined by IRS regulations) of the "Freedom Tower," a National Register of Historic Buildings icon to Cuban Americans, in Miami, FL. The valuation was completed for federal income tax purposes, to support the charitable donation of the landmarked historic building to a qualified organization, as of July 22, 2008, a retrospective date, and the date of donation to Miami-Dade College.
- Highest and Best Use Analysis, and Valuation *"As-Is"* and under a potential alternative use scenario of the recently closed 1,000-inmate Arthur Kill Correctional Facility in Staten Island, NY. Completed on three different dates for different purposes, including the most recent sale to a Hollywood film studio for use as a sound stage for *SVU Law and Order*.
- Provided transactional counseling, due diligence and brokerage services <u>Hazelden</u>, the prominent national Not-for-Profit behavioral healthcare organization's expansion in the New York Region. Services included market research and site selection, due diligence for the acquisition of a large site / existing operation, and the subsequent disposition of their existing Gramercy Park, Manhattan facility.
- Hypothetical valuation and highest and best use analysis of the Helen Hayes Hospital Campus in Rockland County, NY based on the assumption the buildings would be delivered unoccupied. The complex *"As-Is"* consists of the main Rehabilitation Hospital building built in 1981, and 20+ older (circa 1930's) institutional-type brick buildings roadways, parking and support facilities comprising approximately 500,000 square feet of building area, all situated on a 103± acre campus. The buildings consist of a mix of presently operational institutional medical facilities as well as vacant and/or under-utilized facilities. Additionally, the valuation included approximately 70± acres of undeveloped excess land.
- Valuation and highest and best use analysis of the former J.N. Adam Tuberculosis Hospital and Developmental Disabilities Center in Cattaraugus County, NY. The complex "As-Is" consists of 25 to 44± older buildings that were constructed between 1912 and 1951 and situated on a total site of 644.62± acres. The main hospital campus improvements are situated on approximately 57.0± acres. The remaining 587.62± acres are undeveloped and excess land. The assignment also included a comprehensive marketing study - specifically investigating the potential for - and impediments to - possible reuse or redevelopment of the former Complex. The assignment required completion of a thorough, detailed Highest & Best Use analysis of this long abandoned / significantly vandalized / functionally obsolete and environmentally contaminated 1912 vintage Property, which closed in 1991 and has remained fallow. Despite its extremely rural location, and the prevailing regional and local economic and real estate market conditions that contribute to a lack of any economic base, or support for redevelopment, local, regional, NY Senate and Gubernatorial stakeholders have advocated for its preservation, and for the addition of the complex to the State and National Register of Historic Places.

John A. Dalkowski III, CRE, MAI-- Page 12 of 44

- Counselors of Real Estate Consulting Corps Team (**Pro Bono**) member for the City of Thomasville, GA. The City sought strategic assistance in defining a vision for the vacated 208-acre Southwestern State Hospital campus, a 200±-acre 18-building campus with 400,000± square feet of building space that closed in 2013. The State of Georgia has declared the property surplus and is currently intending to sell it. The City of Thomasville is concerned about any possible adverse uses of the campus, which may detract or not be compatible with the City and the surrounding area. A team of five all-volunteer real estate consultants acted on behalf of the CRE Consulting Corps pro-bono on this project, The project scope included a weeklong stay in Thomasville, where the team interviewed local officials, business leaders, residents and other community stakeholders; toured the property and the city; analyzed market data, demographic information, and other key data; and presented their preliminary findings to city officials, culminating in a final written report of disposition strategies to the City.
- I provided valuation / consulting services on hundreds of properties, exceeding \$4 Billion in cumulative value over the past 20 years. I have completed numerous large Florida property appraisals, some of which include the following:
- Miami International Commerce Center a 3.2 million square-foot, 53-building, 275+ tenant warehouse / distribution facility valued at more than \$150 million.
- Malibu Lakes Apartments in Naples, a conversion of an existing 356-unit apartment complex to condominiums, valued at \$109 million.
- Park South in Orlando, a conversion of an existing 400-unit apartment complex to condominiums, valued at \$55 million.
- Poinciana Lakes in Davie, a conversion of an existing 255-unit apartment complex to condominiums, valued at \$55.5 million.
- The Antigua Bay and Montego Bay complexes in Fort Myers, a planned conversion of two existing 240-unit and 288-unit apartment complexes to condominiums, valued at \$74.3 million completed on multiple dates.
- Chatham Landing in Orlando, a conversion of an existing 264-unit apartment complex to condominiums, valued at \$42 million, and
- The Ashlar complex in Ft. Myers, a planned conversion of an existing 428-unit apartment complex to condominiums, valued at \$128.7 million.
- Created the conference agenda, recruited speakers and panelists, and was Conference Chairman for, and Co-Sponsor of the United Nations <u>"Urban Senior</u> <u>Housing: Global Perspectives, Challenges & Opportunities</u>" conference, held June 3 - 5, 1998. The event drew 168 leading international executives and other Senior Housing industry figures to New York. This international program was developed in conjunction with an affiliate organization of the United Nations Centre for Human Settlements (HABITAT).

2008 to Present

Real Estate Counselor and AppraiserCoastal Property AppraisalsHilton Head SC

Mentoring activity for William Cobia, SRA, in which I have assisted in preparing a variety of commercial appraisals, assisted his firm with the growth of the commercial division of his valuation practice, and in completing the requirements toward achieving his MAI designation. Currently, Mr. William Cobia's role has increased to being a full-fledged affiliate litigation support and expert witness counselor in NRER's Litigation Group.

John A. Dalkowski III, CRE, MAI-- Page 13 of 44

2005 to 2010	Investment Adviser / Broker	
	Marcus & Millichap REIBC National Seniors Housing Group	Miami

I represented buyers and sellers and provided transactional services for Seniors Housing Property types including independent and assisted living, dementia, skilled nursing facilities, CCRC's as well as multifamily complexes, especially Low-Income Housing Tax Credit-financed apartment complexes - from Maine to Texas.

1993 to 1996	Associate Real Estate Counselor	/ Appraiser
	Daniel P. Lane & Associates, Inc.	
	Scribner & Partners, Inc.	New York City

- I earned my MAI designation working with these two organizations, which were recognized among the premier real estate valuation and counseling firms in New York City. They specialized in complex real estate issues, due diligence for arbitration, environmental and other litigation support, market analyses, development feasibility studies, economic base and alternative-use studies. Review appraiser for various outside clients.
- Our assignments encompassed major Manhattan office buildings, retail, commercial and industrial properties, large condominium and multi-family projects, national hospitality properties, senior living, health care, diagnostic and primary care treatment centers, AIDS-related housing, skilled nursing facilities (SNF's), land developments and special use properties.

Significant Accomplishments

- I counseled the State of New York on the value of their portion of a parcel of land, which is part of the \$500,000,000-plus Starrett "Gateway Estates" Brooklyn assemblage of 227 acres. Analyzed the effects on the property value based upon the proposed development of 2,000+ residential dwellings, 200 senior-citizen HUD 202 rental units, 700,000+ square feet of retail space, and related infrastructure improvements including parklands, wetlands, and a major interchange.
- I had direct responsibility for financial / economic analyses and valuation support in a ground lease arbitration resulting in a decision awarding \$9,100,000 to our client.
- Provided litigation-support counseling on development and construction costs, and documented the damages incurred by a dissolved partnership, resulting from the failure to develop the proposed Heron Tower Phase II, a major midtown Manhattan, luxury 19-story, 130,000 square-foot office tower.
- Determined damages for litigation support, resulting from an unconstitutional taking of four 5-story and one single-story mixed-use, retail / apartment buildings.
- Provided litigation-support counseling for the Fresh Kills Landfill Environmental Cancer Phobia Litigation to determine the damages sustained by homeowners resulting from proximity to the Fresh Kills landfill.
- Counseled and / or completed valuations of numerous Primary Care, NYS Article 28 Diagnostic & Treatment Clinics, Assisted Living and Skilled Nursing facilities.

John A. Dalkowski III, CRE, MAI-- Page 14 of 44

- Completed counseling, valuation analysis of existing Narragansett Hotel, a 12-story, 100-key SRO hotel for reuse after renovations as AIDS-related housing.
- Established strategy identified highest and best use, and quantified costs to be incurred in the alternative reuse of major Manhattan National Guard Armory, resulting in the liquidation strategy for this \$17M asset.
- Completed economic, market and residential demand analyses for the valuation of a prominent New York City high-rise condominium tower of more than 400 units. Established a workout strategy, repricing, and repositioning for the successful marketing and liquidation of this \$27M asset.
- Determined a proposed reuse strategy and completed the valuation for auction of the New York YMCA headquarters, a prominent 14-story, 235,000 square-foot midtown hotel-type structure.

1988 to 1993	Real Estate Counselor, Appraiser &	New York City
	Construction Management Consultant	Boston

Real estate development counseling and construction management consulting services provided to developers on a variety of commercial residential projects.

Significant Accomplishments

- Conceived development plan, researched, wrote and completed Full Development Proforma and loan package for proposed 955-unit, \$200-Million Congregate Care Retirement Community (CCRC), planned in an urban location.
- Prepared design-build proposals for national retail developer and implemented "bigbox" retail and supermarket projects. Completed front-end development and construction buy-out services for Service Merchandise, BJ's Wholesale, and Staples superstores, and Winn-Dixie supermarkets from Maine to Florida.
- Provided management and construction management consulting services. Successfully bid over \$5M in building projects, achieving a 66% bid/award success rate.
- Concurrently completed Bachelor's degree at Franklin Pierce College during this period and completed Master's degree at New York University - also during this period, attending classes full time. Active in Lambda Alpha and Real Estate Speaker's Club. Organized, coordinated and procured prominent real estate developers and industry leaders for speaking engagements.

1973 to 1987	Principal	Baltimore, MD
	Park Development Corporation	Stevensville / Ocean City

- Mr. Dalkowski has personally developed projects as a principal and general contractor. Total responsibility for Real Estate Development / Commercial General Contracting Firm. Developed, built and marketed hundreds of single-family homes, multi-family and commercial projects.
- I have been involved with real estate brokerage and real estate development option contracts for 50+ years, beginning with my writing them as the sole Contract Purchaser for properties that *I sought to acquire* on behalf of my personal real estate development activities – beginning when I was 24 years old.

John A. Dalkowski III, CRE, MAI-- Page 15 of 44

I successfully acquired the land for more than 100 separate transactions for singlefamily homes, which I built and subsequently sold, as well as for large multifamily properties. On one occasion (in 1980), I paid \$100,000 to buy out an option from a developer to build out a shovel-ready complex of 44 Section 8 townhouses.

MEMBERSHIPS AND AFFILIATIONS

Member / Professional Designations

- American Society of Real Estate Counselors
 - CRE (Counselor of Real Estate) Designation Member # 2701
 - Appraisal Institute MAI Member Appraisal Institute #10964
- Former Fellow Royal Institution of Chartered Surveyors, London, UK Member #1234225
- New York State Certified General Real Estate Appraiser # 46000016951
- Florida State Certified General Real Estate Appraiser # RZ2501
- South Carolina Certified General Real Estate Appraiser #CG6572
- Wisconsin State Certified General Real Estate Appraiser # applied for
- Current Temporary Practice Permit for 2025 case #TP060-22, expires 12/3/22
- Former Colorado Certified General Real Estate Appraiser #CG200002087
- Former Indiana Certified General Real Estate Appraiser No. TP22300518
- Former **Georgia** State Certified Real Estate Appraiser #CG340641
- Former Massachusetts State Certified Real Estate Appraiser #103763
- Former New Jersey State Certified General Real Estate Appraiser # 42RG00149000
- Former New York State Real Estate Broker No. 35DA-0833610
- Florida Real Estate Broker No. BK-3010860 Inactive
- Former Member NYSAFAH (New York State Association for Affordable Housing 2007-2008
- Former Member Florida Housing Coalition 2007-2008
- Former Member Realtors Association of Greater Miami & the Beaches
- Former Member American Seniors Housing Association (ASHA); Assisted Living Facilities Association (ALFA); American Association of Homes and Services for the Aging (AAHSA); National Association for Senior Living Industry Executives (NASLIE)
- Fellow American Real Estate Society (ARES)
- Fellow Lambda Alpha International Land Economics Society
- Member Rho Epsilon Real Estate Society

PROFESSIONAL ACTIVITIES

- Mentor 2008 to Present "Hands On How to Grow, Market and Operate a Successful Real Estate Litigation Support & Expert Witness Business." with William Cobia, Coastal Property Appraisers, Hilton Head Island, SC / Savanna, Ga
- Supplier Member National Ski Areas Association 2012 2015
- Member of the Editorial Review Board for <u>Real Estate Issues</u>, the quarterly journal published by the Counselors of Real Estate 2003 through Present
- Former Member Alternative Dispute Resolution Committee Counselors of Real Estate.
- High Level Conference Committee, COUNSELOR'S OF REAL ESTATE HIGH LEVEL CONFERENCE 2000, Marriott Camelback Inn, Scottsdale, AZ, February 12 to 14, 2000.
- Former Adjunct Professor / lecturer, THE REAL ESTATE INSTITUTE at NEW YORK
 UNIVERSITY
- Co-Sponsor, Developer and Conference Chairman of the annual ICCC / URBAN SENIOR HOUSING: GLOBAL ISSUES, CHALLENGES & OPPORTUNITIES conferences with ICCC/UNITED NATIONS CENTRE FOR HUMAN SETTLEMENTS (HABITAT).
- Former Member TOASTMASTERS INTERNATIONAL Bryant Park Chapter

VOLUNTEER ACTIVITIES / BOARD OF DIRECTORS

• Chairman of the Board of Directors – Miami Beach Community Church, 2016 - 2020. Among my duties and responsibilities as Chair are the responsibility for overseeing a current \$2,700,000+ rehabilitation and structural renovation of the historic church building.

John A. Dalkowski III, CRE, MAI-- Page 17 of 44

Built in 1912, it was the first church built in Miami Beach, and is on the National Register of Historic Buildings.

- Member Finance / Investment Committee [Church Endowment Financial Management] Miami Beach Community Church, 2016 - 2020
- Member Benevolence Committee Miami Beach Community Church, 2016 2020
- Member Community Outreach Committee Miami Beach Community Church, 2016 2020
- Volunteer, Matthew 25 Food Outreach Program at Miami Beach Community Church I deliver groceries to food-challenged families weekly – 2016 - 2018
- Board of Directors 2016 2017 Nautica Condominium Association, 2016 2017. Among my duties and responsibilities as a board member were the responsibility for planning a \$2,000,000+ rehabilitation and renovation of the condominium building, including roof, exterior building envelope, pool, interior hallways and lobby.
- Appraisal Institute Professional Practice Department Peer Review Investigator regarding compliance with USPAP and Standards and Ethics 2012 2013
- Former Member of the Board of Directors REALTORS Commercial Alliance of Greater Miami and the Beaches 2002 through 2004.
- Former Member of the Board of Directors Port Liberte' Urban Renewal Corp 1997 1999
- Former Member Board of Directors Port Liberte' Association, Inc. 1997 and 1998
- Former Member Program Planning Committee, Former NATIONAL ASSOCIATION FOR SENIOR LIVING INDUSTRY EXECUTIVES (NASLIE) semiannual Conferences.
- Former Member Nominating Committee, Former NATIONAL ASSOCIATION FOR SENIOR LIVING INDUSTRY EXECUTIVES (NASLIE) 1997 1999.
- Former Graduate Student Mentor THE REAL ESTATE INSTITUTE at NEW YORK UNIVERSITY, Master's Degree Mentor Program

SPEAKING ENGAGEMENTS

- *"Housing & Health Care It's More Than Real Estate, It's Lifestyle,"* presented at the COUNSELOR'S OF REAL ESTATE <u>HIGH LEVEL CONFERENCE 2000</u>, Marriott Camelback Inn, Scottsdale, AZ, February 14, 2000.
- *"How Do I Get the Money,"* presented at the NAHB / NCOSH <u>SENIORS HOUSING SHOW</u>, Philadelphia Convention Center, Philadelphia, PA, November 5, 1999.
- "Opening Address & Welcome" at the international URBAN SENIOR HOUSING: GLOBAL PERSPECTIVES, CHALLENGES & ISSUES CONFERENCE, New York, NY, June 3, 1998.
- Moderator of Panel Presentation, *"Urban Senior Housing: A Case Study of the Prospect Park Residence"* at the international URBAN SENIOR HOUSING: GLOBAL PERSPECTIVES, CHALLENGES & ISSUES CONFERENCE, NY, NY, June 5, 1998
- "Senior Housing An Industry Review," Guest Lecturer, THE REAL ESTATE INSTITUTE at NEW YORK UNIVERSITY, SPRING 1997 <u>PROFESSIONAL SPEAKER SERIES</u>, March 24, 1997.
- *"The Evolution and Status Of Senior Housing Terminology: A Review and Analysis by Services, Product Types, and Political Jurisdictions,"* presented at the ARES Conference, Lake Tahoe, NV, March 1996.
- Session Chair "*Senior Housing*" presentation of papers, ARES Conference, Sarasota, FL, April 17, 1997.

John A. Dalkowski III, CRE, MAI-- Page 18 of 44

- Member of Panel Presentation, *"Valuation of Senior Housing Assets,"* Financing Strategies for Senior Housing track, at the Second Annual SENIOR HOUSING SUMMIT, Scottsdale, AZ, June 17, 1998.
- *"Market Analysis Neighborhood Influences on Value,"* Guest Lecturer, THE REAL ESTATE INSTITUTE at NEW YORK UNIVERSITY, March 27, 1997.
- "Discounted Cash Flow Analysis--Ratio Analysis and Financial Inconsistencies," Guest Lecturer - THE REAL ESTATE INSTITUTE at NEW YORK UNIVERSITY, 1994

MONOGRAPHS, PAPERS, AND ARTICLES

- Contributor to: D. R. Huso, "On the Waterfront, The Hidden Challenges of Appraising Marinas" Valuation Magazine, Vol. 8, No. 2, the quarterly journal published by the Appraisal Institute, 2Q2013, page 22.
- Member Editorial Review Board <u>*Real Estate Issues*</u>, the quarterly journal published by the Counselors of Real Estate 2005-2013.
- Participating Member Editorial Review Board SENIORS HOUSING MONOGRAPH, a Special Issue of Real Estate Research Issues Monograph, Fall 1999, sponsored by Johns Hopkins University Berman Real Estate Institute and National Investment Conference for Senior Housing.
- Participating Member Editorial Review Board SENIORS HOUSING, a Special Issue of Real Estate Research Issues Monograph, Volume 4, Fall 1997.
- Monograph Dalkowski, J. A. III and Scribner, D., Jr. "The Evolution and Status Of Senior Housing Terminology: A Review and Analysis by Services, Product Types, and Political Jurisdictions," SENIORS HOUSING, a Special Issue of Real Estate Research Issues Monograph, Volume 4, Fall 1997.
- Contributor to: J. Everhart, 1998 "*Developing Affordable Housing*." <u>Real Estate Forum</u>, 58, No. 4 (April): 44-60.
- Contributor to: C. Hoffman, 1997 "Seniors Housing Hits Its Prime: Urban Development: The Next Frontier." <u>Real Estate Forum</u>, 57, no. 8 (August): 62-65.
- Contributor to: B. Johnson, 1998. *"Urban Senior Housing: Global Perspectives Roundtable of Industry Executives."* <u>Continuum / National Real Estate Investor</u>, 40, No. 6 (June): (Cover Story-40th Anniversary issue), 20-28.
- Contributor to: C. Hoffman, 1997 "Seniors Housing Hits Its Prime: The Competitive Game of Tax Credits." <u>Real Estate Forum</u>, 57, no. 8 (August): 62-68.
- Contributor to: J. Salustri, 1997 *"Sizing Up the Appraisal Business."* <u>Real Estate Forum,</u> 57, No. 6 (June): 68-72.
- Paper "Issues Affecting Marina Development," NEW YORK UNIVERSITY, ROBERT WAGNER SCHOOL OF URBAN PLANNING, 1992.
- Paper "*Relevant Case Law Analysis of 42nd Street/Times Square Redevelopment Project,*" THE REAL ESTATE INSTITUTE at NEW YORK UNIVERSITY, 1992.

John A. Dalkowski III, CRE, MAI-- Page 19 of 44

<u>2025</u>	Impact of Short-term Rentals on Real Property Valuation	
<u>2024</u>	The Overturning of the Chevron Deference: Impacts on real estate valuation practices	
<u>2024</u>	USPAP 7- Hour Review, and 3 hour Florida State Law, Appraisal Institute, Virtual	
<u>2024</u>	Practical Application of Fundamental Analysis, Appraisal Institute, Virtual Livestream	
<u>2023</u>	Fair Housing and Fair Lending for Appraisers	
<u>2023</u>	Complex Valuation, Appraisal Institute Livestream	
<u>2023</u>	Expert Jury Storytelling Bootcamp - 8 hours – Livestream	
<u>2023</u>	The Appraiser as an Expert Witness: Preparation and Testimony, Appraisal Institute	
<u>2023</u>	How to Be a More Persuasive Expert Witness at Trial - SEAK - 16 hours	
<u>2022</u>	USPAP Review, and Florida State Law, Appraisal Institute, Virtual	
<u>2021</u>	2021 South FL RE Forum: The Evolution of Appraisal, Region X of the Appraisal Institute	
<u>2021</u>	Inconsistency: it's Hiding in Plain Sight in Your Appraisal, Appraisal Institute	
<u>2021</u>	Business Practices and Ethics, Appraisal Institute, Chicago	
<u>2021</u>	Florida Real Estate Broker 28-hour Post Licensing Course, Hogue	
<u>2021</u>	Rapid Response: Market Analysis in Volatile Markets, Appraisal Institute	
<u>2021</u>	Smart Risk Management for Appraisers (101), Region X of the Appraisal Institute	
<u>2020</u>	Legal Issues for Non-Lending and Litigation Appraisal Assignments, Appraisal Institute	
<u>2020</u>	USPAP Review, and Florida State Law, Appraisal Institute, Virtual	

John A. Dalkowski III, CRE, MAI-- Page 20 of 44

<u>2020</u>	Unconscious Bias webinar, Appraisal Institute
<u>2020</u>	Small Hotel / Motel Valuation, Appraisal Institute, Classroom
<u>2020</u>	Business Practices and Ethics, Appraisal Institute, Chicago
<u>2019</u>	Protecting Yourself - Bulletproofing Your Files, Appraisal Institute Virtual
<u>2019</u>	How to Write a Bulletproof Expert Witness Report, SEAK, Clearwater Beach, FL
<u>2019</u>	Using Your HP-12C Calculator (CEU), Appraisal Institute, Chicago
<u>2018</u>	Trial as Drama and Theatre in the Courtroom: What Expert Witnesses Should Know, from the Trial Attorney's Perspective, webinar, Forensic Expert Witness Association
<u>2018</u>	Forecasting Revenue (CEU), Appraisal Institute, Chicago
<u>2018</u>	Cool Tools: New Technology for Real Estate Appraisers, Appraisal Institute, Online
<u>2018</u>	Real Estate Damages, Appraisal Institute, Ft. Lauderdale FL
<u>2018</u>	USPAP Review, and Florida State Law, Appraisal Institute, Ft. Lauderdale, FL
<u>2017</u>	Data Verification Methods webinar, Appraisal Institute, Chicago
<u>2017</u>	National Expert Witness Conference, SEAK, Clearwater Beach, FL
<u>2017</u>	How to Start, Build, and Run a Successful Expert Witness Practice, SEAK, Clearwater Beach, FL
<u>2017</u>	One Vanderbilt, A Template for Transit Oriented Development, * New York, NY
<u>2017</u>	Case Studies in Complex Valuation, Appraisal Institute, Ft. Lauderdale FL
<u>2017</u>	Business Practices and Ethics, Appraisal Institute, Chicago

John A. Dalkowski III, CRE, MAI-- Page 21 of 44

SPECIALIZED EDUCATION - APPRAISAL SEMINARS - (Cont.)

2016 USPAP Review, and Florida State Law, Appraisal Institute, Ft. Lauderdale, FL 2015 Contamination and the Valuation Process webinar, Appraisal Institute 2015 Appraisal Review Theory Course - General, Appraisal Institute, Ft. Lauderdale, FL 2015 Real Estate Economic Forecast – New York, Appraisal Institute Fundamentals of Going Concerns, Appraisal Institute, Ft. 2014 Lauderdale, FL Liability Prevention and Issues for Appraisers; Performing 2014 Litigation and Other Non-Lender Work, Appraisal Institute, Boca Raton, FL Trial Components: Recipe for Success or Disaster, Appraisal 2014 Institute, Ft. Lauderdale, FL USPAP Review, and Florida State Law, Appraisal Institute, Ft. 2014 Lauderdale, FL 2014 Golf Course Property Valuation webinar, Appraisal Institute 2014 Behind the Headlines; the New Real Estate Economy, Appraisal Institute, Ft. Lauderdale, FL 2013 "Challenges in the Valuation of Unique and Leisure Properties" -IAAO / IPTI Two Day seminar, Hollywood, FL 2013 **Complex Litigation Appraisal Case Studies, Appraisal Institute** 2013 "Do's and Don'ts" of Litigation Support webinar, Appraisal Institute Advanced Internet Search Strategies, Appraisal Institute 2013 2013 Tax Free Exchanges, Georgia MLS Brookfield Property's Rebirth of the World Financial Center 2013 Development of Manhattan West, Appraisal Institute, NY, NY 2013 National Ski Areas Association Conference, Palm Springs CA 2013

<u>2013</u>	The Housing Credit Cycle: "Recovery vs. Pre-Covery, Counselors of Real Estate, New York, NY
<u>2013</u>	Excel as an Appraisal Professional: Making Your Job Easier Using Excel Spreadsheets I, Appraisal Institute
<u>2013</u>	Commercial Appraisal Productivity, Appraisal Institute
<u>2013</u>	Advanced Internet Search Strategies, Online, Appraisal Institute
<u>2012</u>	Fundamentals of Separating Real Property, Personal Property, & Intangible Business Assets, Appraisal Institute Boca Raton, FL
<u>2012</u>	USPAP Review, Appraisal Institute, Ft. Lauderdale, FL
<u>2012</u>	Florida State Law, Appraisal Institute, Ft. Lauderdale, FL
<u>2012</u>	Introduction to Land Valuation, Appraisal Institute
<u>2012</u>	Business Practices and Ethics, Appraisal Institute
<u>2012</u>	2012 Capitalization Rates and Value Trends, Appraisal Institute
<u>2012</u>	Social Media for Appraisers - Navigating the Networks
<u>2011</u>	Trial Components: Recipe for Success or Disaster, Appraisal Institute
<u>2011</u>	Attacking & Defending the Appraisal in Litigation, Appraisal Institute, Philadelphia, PA
<u>2011</u>	Profiting from the New Estate Tax Law, Appraisal Institute
<u>2011</u>	Perspectives from Commercial Review Appraisers, Appraisal Institute
<u>2011</u>	Real Estate Industry Perspectives on Lease Accounting, Appraisal Institute
<u>2011</u>	The Lending World in Crisis-What Clients Need Their Appraisers to Know Today, Appraisal Institute, Ft. Lauderdale, FL
<u>2011</u>	Agreement for Services-Instructions for Use, Appraisal Institute, Boca Raton, FL
<u>2011</u>	Appraisal Institute Update - The Appraisal Institute, Miami, FL

<u>2011</u>	The Real Estate Market- Challenges & Opportunities - The Appraisal Institute, Miami, FL		
<u>2010</u>	A Debate on the Allocation of Hotel Total Assets Webinar - The Appraisal Institute		
<u>2010</u>	REIS & GIPS: Investment Firm and Institutional Investor Initiatives / Perspectives on Real Estate Valuation Webinar- Appraisal Institute		
<u>2010</u>	LITIGATION CERTIFICATE - The Appraisal Institute		
<u>2010</u>	C <u>ondemnation Appraising</u> - Principles & Practices, Appraisal Institute, Boca Raton, FL		
<u>2010</u>	USPAP Review, Appraisal Institute, Ft. Lauderdale, FL		
<u>2010</u>	Florida State Law Supervisor Training, Appraisal Institute, Ft. Lauderdale, FL		
<u>2010</u>	Oil Spills & Property Values Webinar - The Appraisal Institute		
<u>2010</u>	Florida State Law Review, Appraisal Institute, Ft. Lauderdale, FL		
<u>2010</u>	The Appraiser and the Site To Do Business: Location, Timing and Demographics, Appraisal Institute		
<u>2009</u>	Introduction to Valuation for Financial Reporting, Appraisal institute		
<u>2009</u>	The Appraiser as Expert Witness: Preparation and Testimony, Appraisal Institute, Boca Raton, FL		
<u>2009</u>	Litigation Appraising: Specialized Topics and Applications, Appraisal Institute, Boca Raton, FL		
<u>2009</u>	Certificate - Appraising Historic Preservation Easements, Appraisal Institute, Savannah, GA		
<u>2009</u>	Public Sector Appraising, Appraisal Institute, Ft. Lauderdale, FL		
<u>2009</u>	Branding in the Age of Findability, Appraisal Institute		
<u>2008</u>	Office Building Valuation: A Contemporary Perspective, Appraisal Institute, Boca Raton, FL		

<u>2008</u>	Spotlight on USPAP: Hypothetical Conditions and Assumptions, Appraisal Institute, Boca Raton, FL
<u>2008</u>	Real Estate Economy - Market Trends for 2008, Appraisal Institute, Boca Raton, FL
<u>2008</u>	USPAP Review, Appraisal Institute, Boca Raton, FL
<u>2008</u>	Florida State Law Supervisor Training, Appraisal Institute
<u>2007</u>	Florida Law Review, Appraisal Institute, Boca Raton, FL
<u>2006</u>	Meeting Client Expectations, Appraisal Institute, Boca Raton, FL
<u>2005</u>	USPAP Review, Appraisal Institute, Boca Raton, FL
<u>2005</u>	Florida Law Review, Appraisal Institute, Boca Raton, FL
<u>2005</u>	Subdivision Valuation, Appraisal Institute, Boca Raton, FL
<u>2005</u>	Market Analysis & the Site to Do Business, Appraisal Institute, Miami, FL
<u>2005</u>	Loss Prevention Seminar, Miami, FL
<u>2004</u>	Analyzing Distressed Real Estate, Hollywood FL, Appraisal Institute
<u>2003</u>	Manhattan Investment Market, Appraisal Institute, NY, NY
<u>2003</u>	Real Estate Board of New York – Commercial Sales and Exchanges, New York, NY
<u>2003</u>	Real Estate Board of New York – Pricing Property to Sell, NY
<u>2003</u>	Real Estate Board of New York – Structuring Ownership in Commercial Real Estate, New York, NY
<u>2003</u>	Appraisal Institute – Florida Law Review, Boca Raton, FL
<u>2003</u>	Appraisal Institute – Course 410 - Standards and Ethics Part A, Boca Raton, FL
2002	Appraisal Institute – Course 800 – Separating Real Property from Intangible Business Assets, Boca Raton, FL

<u>2002</u>	Appraisal Institute - Standards and Ethics Part C, Boca Raton, FL	
<u>2002</u>	Real Estate Board of New York – Commercial Finance and Investment Analysis, New York, NY	
<u>2002</u>	Real Estate Board of New York – Structuring Ownership in Commercial Real Estate, New York, NY	
<u>2002</u>	Real Estate Board of NY – Commercial Sales and Exchanges, NY	
<u>2001</u>	Florida Real Estate Commission – Seventy-two-hour Brokers Pre- licensing Course, Miami, FL	
<u>2001</u>	Appraisal Institute – Alternate Dispute Resolution (ADR): Mediation & Arbitration, and the Role of the Appraiser in ADR, Pompano Beach, FL	
<u>2000</u>	Appraisal Institute – Regression Analysis in Real Estate Appraisals, Boca Raton, FL	
<u>1999</u>	Universal Cityscape: Housing for the Age Boom, New York, NY	
<u>1998</u>	Aging and Urbanization: Challenges and Opportunities, United Nations Conference, New York, NY	
<u>1997-2000</u>	Annual Assisted Living Market Research Summit, Philadelphia	
<u>1997</u>	Adult Day Services: Ten Years in Two Days, Partners in Caregiving: The Dementia Services Program, The Bowman Gray School of Medicine of Wake Forest University, Baltimore, MD	
<u>1997</u>	Post-Acute Service Networks, AIC Conferences, Chicago, IL	
<u>1997</u>	Senior Housing Summit 1997: Assisted Living and the Expanding Senior Housing Continuum Conference, Chicago, IL	
<u>1996</u>	Appraisal of Skilled Nursing and Congregate Care Facilities, Appraisal Institute, Philadelphia, PA	
<u>1997</u>	Alliance Building & Surviving In An Era of Managed Care, New Jersey Association of Health Care Facilities, Cranford, NJ	

SPECIALIZED EDUCATION - APPRAISAL SEMINARS / NYU MASTERS PROGRAM (Cont.)

- 1993Advanced Special Project in Valuation and Analysis (Master's
Thesis), NEW YORK UNIVERSITY, MAI Demonstration Report, a
100,000 square-foot industrial building, Boston, MA.
- <u>1994-2007</u> Numerous Semi-Annual ALFA, NASLI, AAHSA, Counselors of Real Estate (CRE), NAHB/National Council on Senior Housing, NIC Investment Conferences, Expositions, and other Bi-annual events
- <u>1993-1998</u> Appraisal Internship NYU and Daniel P. Lane & Associates, NY
- <u>1992</u> Advanced Valuation Theory and Techniques NYU
- <u>1992</u> Appraisal Institute Hotel/Motel Valuation
- <u>1992</u> Managing the Development Process NYU Development of an inner-city supermarket project in downtown Orlando, Florida.
- <u>1992</u> Statistics for Valuation and Analysis NYU
- <u>1992</u> Advanced Special Project in Real Estate Development (Master's Thesis), NEW YORK UNIVERSITY, Development Proforma for Congregate Care Retirement Community (CCRC), Fort Lee, NJ
- <u>1992</u> Advanced Real Estate Valuation and Analysis NYU

<u>1992</u> Commercial Lease Analysis – NYU

- 1992Waterfront Development and Urban Planning Seminar NYU,
Robert Wagner Graduate School of Urban Planning.
- <u>1992</u> Real Estate Valuation and Analysis NYU
- <u>1992</u> Economic Analysis for Real Estate Investments NYU
- <u>1992</u> Real Estate Finance NYU
- <u>1991</u> Market/Feasibility Analysis for Real Estate Investment NYU -Midtown Manhattan Office / Hotel Conversion to Elderly Housing.
- <u>1991</u> Case Analysis in Contemporary Real Estate Investment and Development NYU

John A. Dalkowski III, CRE, MAI-- Page 27 of 44

SPECIALIZED EDUCATION - APPRAISAL SEMINARS / NYU MASTERS PROGRAM (Cont.)

<u>1991</u>	Real Estate Accounting and Taxation - NYU
<u>1991</u>	Legal Issues in Real Estate Lending, Investment/ Development - NYU
<u>1991</u>	Regulation of Real Estate - NYU - Historical Analysis of 42nd Street/Times Square Redevelopment Project
WRITTEN EXA	MS (PASSED)
03/13/2015	Review Theory – General – for <u>CERTIFICATION for Appraisal</u> Review Designation - Appraisal Institute
06/07/2012	Fundamentals of Separating Real Property, Personal Property, and Intangible Business Assets
03/17/2010	Condemnation Appraising: Principles and Applications – for CONDEMNATION CERTIFICATE - The Appraisal Institute
10/08/2009	The Appraiser as an Expert Witness: Preparation and Testimony LITIGATION CERTIFICATE - The Appraisal Institute
10/06/2009	Litigation Appraising: Specialized Topics and Applications
03/20/2009	Appraising Historic Preservation Easements

John A. Dalkowski III, CRE, MAI-- Page 28 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Strategy Studies

 Gateway Estates Retail Component
 Fresh Creek Urban Renewal Area
 Brooklyn, NY
 Counseling and analysis in connection with rebuttal of developer / purchasers offer to purchase based on Grubb & Ellis analysis / estimation of 2007 land value. Valuation of retail "Big-Box" land transactions.

Gateway Estates Fresh Creek Urban Renewal Area Brooklyn, NY

Gateway Estates Fresh Creek Urban Renewal Area Brooklyn, NY

270 Broadway New York, NY

Study of Rents for Antennas New York State

Fresh Kills Environmental Cancer Phobia Litigation Staten Island, NY

233 East 17th Street, Manhattan

Chinese-Manufactured Drywall Products Liability Litigation Support, United States District Court, Eastern District of Louisiana urban renewal PUD. Counseling and analysis in connection with

Determination of land value in 2003 for negotiation

of sale of landlocked 13-acre parcel in a proposed

- rebuttal of developer / purchasers offer to purchase Parcel 2, a 21.209-acre site, based on various 2005 appraisals of land value.
- Potential reuse analysis, highest and best use analysis, and valuation of alternatives for existing 383,000 square foot, 28-story Downtown State Office Building.
- Examination of rents, fees, and lease terms for building-mounted antennas and related microwave transmitting and receiving facilities. Market analysis of New York State facilities.
- Counseling and valuation for litigation support to determine the real estate diminution damages sustained by homeowners resulting from proximity to the Fresh Kills landfill.
- Potential reuse analysis and valuation of alternatives for existing historic 36,480 square foot, 5-story behavioral healthcare facility building.
- Team member in analysis of the potential real estate impairment / diminution damages in residential homes due to "stigma" following remediation, for major class action Chinese Drywall test litigation

John A. Dalkowski III, CRE, MAI-- Page 29 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

60 East 55 th Street Manhattan	•	Provided litigation-support counseling to document the development and construction costs, and determine the damages incurred in a dissolved partnership, resulting from the failure to build Heron Tower, Phase II, a major Midtown luxury 19-story 130,000 square-foot office tower.
Landmark at Doral Miami, FL		Determination of current Project value for negotiation of sale of an 117.941±-acre proposed \$142-million multi-phase PUD. Project required analysis of infrastructure actually in place and current land value, for 1,109 residential units, 188,000± square-feet of retail / office space, and 230,000 square-feet of industrial flex / office space.
Freedom Tower Miami, FL	•	Appraisal team member in determination of the "fair market value" of the landmarked "Freedom Tower" for IRS purposes - to support the charitable donation of the landmarked historic building to Miami-Dade College.
Three Lakes Subdivision Litigation Miami, FL	•	Counseling and valuation for litigation support to determine damages sustained by homeowners resulting from adversarial actions of the HOA
Historically Designated Retail Building 280 – 290 Alhambra Circle Coral Gables, FL	•	Valuation CBD-located Historically Designated multi-tenant retail building, as well as valuation of Transferable Development Rights / Air Rights
1407 Broadway, Manhattan	•	Limited partnership Partial Interest valuation for estate-tax litigation of 1,000,000 square-foot, 43- story Times Square showroom building. Valuation was completed as of four separate dates.
75 Morton Street, Manhattan	•	Determination of proposed reuse and portfolio valuation of a 7-story, 153,000 square-foot Midtown South office building / development site.
Office Max Orlando, FL Burger King Key West, FL	•	Appraisal and Business Valuation for litigation support in a California divorce proceeding. Partial Interest Valuation included determination of minority interest discounts to the partial ownership interest per IRS regulations.

John A. Dalkowski III, CRE, MAI-- Page 30 of 44

property and business enterprise value.

SELECTED RECENT PROFESSIONAL ASSIGNMENTS (Cont.) Litigation, Special Purpose and Strategy Studies

Miami International Commerce Center Miami, FL	•	Portfolio valuation of the 3.2 million square-foot, 53-building, 275+tenant warehouse / distribution facility, the largest in the Miami Industrial market.
Arthur Kill Correctional Facility Staten Island, NY	•	Highest and Best Use Analysis, and Valuation <i>"As-Is"</i> and under an alternative use scenario of the recently closed 1.000-inmate prison
125 West 14th Street Manhattan	•	Potential reuse analysis and valuation of alternatives for existing 150,000 square foot, 4-story CBD National Guard armory building.
125 Third Avenue, Manhattan	•	Determination of damages for litigation, resulting from an unconstitutional taking of four, five-story and one single-story retail / apartment buildings.
Sloane House YMCA 356 West 34th St., Manhattan	•	Determination of proposed reuse and valuation for sale at auction of New York YMCA headquarters building, a 14-story 235,000 square-foot midtown hotel-type structure.
44 - 58 East 8th Street, Manhattan	•	Arbitration / litigation-support valuation of ground lease for rent negotiation under CBD residential / retail building.
The Roger New York 129 Madison Avenue, Manhattan		Valuation of Leasehold Estate in 190-key hotel that recently sold as going concern for \$90,000,000, and which was the subject of a transfer tax appeal. The issue was establishing and quantifying the tangible real estate value and the intangible value of the assets of the hotel, including the FF & E, personal property and business enterprise value.
The Morgan Hotel 237 Madison Avenue, Manhattan	•	Valuation of 114-key hotel that recently sold as going concern for \$51,800,000, and which was the subject of a transfer tax appeal. The issue was establishing and quantifying the tangible real estate value and the intangible value of the assets of the hotel, including the FF & E, personal property and business enterprise value.
The DoubleTree by Hilton Metropolitan 569 Lexington Avenue Manhattan	•	Valuation of 764-key hotel that recently sold as going concern for \$335,000,000, and which was the subject of a transfer tax appeal. The issue was establishing and quantifying the tangible real estate value and the intangible value of the assets of the hotel, including the FF & E, personal

John A. Dalkowski III, CRE, MAI-- Page 31 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS (Cont.) Litigation, Special Purpose and Distressed Real Estate Strategy Studies

Hilton Tampa Downtown Hotel FKA Hyatt Regency Tampa 211 North Tampa Street, Tampa, FL	*	Valuation of 521-key hotel that recently sold as going concern for \$63,000,000, and which was the subject of a tax appeal. The issue was establishing and quantifying the tangible real estate value and the intangible value of the assets of the hotel, including the FF & E, personal property and business enterprise value. Testified before the Value Adjustment Board. <u>Case Result:</u> A decrease in the assessment of \$2,500,000±.
Granite Lane and Peachtree Parkway, Suwanee, GA		Valuation of 6.818-acre CBD zoned commercial parcel, proposed for mixed-use office and shopping center. Site was in litigation and had environmental contamination.
Silver Oak Tract US Highway 278 Hardeeville, SC	•	Valuation of 159.37 gross acre residential parcel, of which 124.05 acres are wetlands
Office / Warehouse Building 138 Island Drive Hilton Head Island, SC		Valuation analysis of a single-story, 5,400 square- foot office / warehouse and an adjacent unimproved commercial parcel in connection with a divorce proceeding.
1405 Boston Road, Bronx	•	Counseling, market analysis and feasibility study for proposed five-story, mixed-use supermarket / medical clinic building.
Emerald Place Hollywood, FL	•	Complete Market Supply & Financial Feasibility Analysis-proposed conversion of an existing apartment community into a 300-unit IL facility 2008.
Apartment Complex Tallahassee, FL	•	Valuation "As-Is," "As Stabilized" and Investment Value scenario for decision making on distressed 150-unit complex in receivership.
12 St. Luke's Place Greenwich Village Manhattan		Appraisal review determination of the market value of a Historic Preservation Easement on a townhouse, for litigation support in a claim against title. Before and after values and retrospective valuation during renovation in 2006.

John A. Dalkowski III, CRE, MAI-- Page 32 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS (Cont.) Litigation, Special Purpose and Distressed Real Estate Strategy Studies

The Summit • 222 East 44 th Street, New York, NY 10017	I was retained to provide litigation support / real estate counseling services in the matter of the Developer of The Summit, a 429-unit, luxury rental complex located two blocks east of Grand Central Station. The litigation was filed to resolve his loss of rental income, and damages incurred due to the misallocation of <i>421a Program</i> benefits in the complex - as a result of incorrect legal advice misclassifying 22units at 130% AMI, given by Holland & Knight's <i>421aProgram</i> expert in the NYCHPD filing. I testified in <u>deposition</u>
605 East 9 th Street <i>aka</i> 350 East 10th Street New York, NY 10009	Prospective Future Value of the Leased Fee Interest "As-Stabilized" in the subject Property - a vacant, "Landmark" former Public School building in the East Village section of Manhattan - as a state-of-the-art College Student Dormitory
Development Parcel & Easement 19051 / 18975 Collins Avenue Sunny Isles Beach, FL 33160	Prepared an appraisal, and potentially testify to the value of the development rights of the last remaining oceanfront development parcel – (208,803± square feet, or \$133,000,000) in Sunny Isles Beach, FL. And more specifically, to the value of a disputed abutting Boundary Easement with 16,865± square feet of development rights, lying between 19051 Collins Avenue, a development site still occupied by a small, single- story 1950's motel, and 18975 Collins Avenue, recently improved by the luxury high rise "Residences by Armani Casa" condominium

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322 East 18th Street Manhattan The Supreme Court of The State Of New York, County Of New York; CASE NO.: 151291 / 2012, between HARRIS et al [Plaintiffs] vs. BOSE, THINK CONSTRUCTION LLC, et al [Defendants] Litigation concerning a construction damages dispute regarding Defendants Brownstone Townhouse building at 322 East 18th Street. Defendants and Plaintiffs own abutting brownstone townhouses. Counsel is seeking my assistance in this litigation; specifically, in providing the research necessary to employ the most appropriate methodology / methodologies to (1) effect tangible support for the quantification of diminution of value damages as it may relate to Plaintiffs Building, and (2) to quantify the costs to cure said damages. Case settled as to some of the parties. Others remain active.

residences, a 60-story, 308-unit building with a gross sellout of nearly \$1 Billion, in Sunny Isles

Beach, FL. Case is still pending.

John A. Dalkowski III, CRE, MAI-- Page 33 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS (Cont.) Litigation, Special Purpose and Distressed Real Estate Strategy Studies

Cordillo Parkway Parcel Hilton Head Island, SC	•	Highest and Best Use Analysis and Valuation of a 1.97-acre parcel impacted by wetlands, deed restrictions, zoning and other complex issues, for acquisition by a local school.
Shore Towers Condominium Astoria, Queens	•	Distressed property valuation of 283 unsold units in 23-story, 405-unit condominium apartment / medical office building. Determination of individual and bulk sale values.
2250 SW 117 th Avenue Miami, FL	•	Valuation of 16,427± square-foot religious complex
Assembled Development Parcels 290 - 300 & 330 Sunny Isles Boulevard Sunny Isles Beach, FL	•	Valuation of large assemblage of improved and unimproved parcels for development of a major high-rise condominium project.
Champion Self Storage Complex 28525 SW 157th Avenue Leisure City, FL	•	Valuation of 619-unit, 74,525 square-foot self- storage facility
Regency Park / Aliente Gardens 2346 Winkler Avenue Ft. Myers, FL	•	Valuation for distressed property workout of a 240- unit failed apartment condominium conversion
Salamanca Condominiums FKA Island Breeze Apartments 6308 Panther Lane Ft. Myers, FL	•	Valuation for distressed property workout of a 200- unit failed apartment condominium conversion
Sonoma Southside Condominiums, F/K/A Barrington at Deerwood Apartments 7740 Southside Boulevard Jacksonville, FL	•	Valuation for workout of a 264-unit distressed apartment condominium conversion.
Villa Mare Beach & Yacht Club Residences Oceanview / Lakeview Apartments, Ocean Boulevard @Sweetwater Lane Boca Raton, FL	•	Valuation for workout of a 160-unit failed apartment condominium conversion.
121 William Hilton Parkway Hilton Head Island, SC	•	Hypothetical Valuation of 13.386± acre parcel <i>"As If Vacant"</i> for partition suit

John A. Dalkowski III, CRE, MAI-- Page 34 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

1407 Broadway Manhattan	*	Limited partnership valuation for estate-tax litigation of a 1,000,000 square-foot, 43-story, Times Square showroom building. Valuation was completed as of four separate dates.
127-135 West 33rd Street Manhattan	*	Limited partnership Partial Interest valuation for estate-tax litigation of a 162,000 square-foot, 17-story, showroom building.
Helen Hayes Hospital Campus Route 9w West Haverstraw, NY	•	Hypothetical valuation / highest and best use analysis of Helen Hayes Hospital Campus under assumption buildings delivered vacant. Complex "As-Is "consists of main Rehabilitation Hospital building [1981] and 20+ (circa 1930's) institutional brick buildings, roadways, parking and support facilities comprising 500,000± square feet, situated on 103± acre campus. The buildings are a mix of presently operational institutional medical facilities and vacant / under-utilized structures. My valuation included 70± acres of undeveloped excess land.
Miami Data Vault Miami, FL	•	Valuation of multiple-story Carrier-neutral collocation telecom facility.
Castle Rock Tract 163 Castle Rock Road Port Royal, SC	•	Valuation for bulk sale of stalled 133-lot partially improved single-family subdivision.
Buckwalter Parkway Bluffton, SC	•	Valuation of 21.52 gross acre commercial parcel, of which 8.42 acres are wetlands
Assembled Development Parcels SW 5 th Court Ft. Lauderdale, FL	•	Valuation of 11 improved and unimproved parcels for development of a single-family subdivision.
Office / Warehouse Building 9461 Speedway Boulevard Hardeeville, SC	•	Valuation analysis of a 1.5-story, 6,000 square- foot office / warehouse in connection with a divorce proceeding.
3875 Shipping Avenue Miami, FL	•	Valuation for tax appeal [successful outcome] of single-tenant one- & two-story warehouse facility.
18 Turner Place Brooklyn, NY	•	Valuation for Eminent Domain compensation of 4,000 square-foot multifamily development site taken by School Construction Authority.

John A. Dalkowski III, CRE, MAI-- Page 35 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

203 Armstrong Avenue Jersey City, NJ	•	Litigation support and testimony to overturn foreclosure sale of distressed six-unit apartment building. Case Result : Foreclosure overturned
Rolling Hills Apartments Tallahassee, FL	•	Valuation of distressed 152-unit Class "C" multifamily property, "As-Is", "as-Stabilized," and an Investment Value for potential acquisition.
Montgomery Hall 623 - 625 Montgomery Street Savannah, GA	•	Valuation for workout of distressed 8-unit condominium project in Downtown Historic District.
11601-11699 NW 27 th Avenue Miami, FL		Valuation of proposed Family Dollar retail site impacted by adverse proposed zoning amendment that will make the retail use obsolete. New zoning requires building and density not found elsewhere in Miami, requiring detailed Land Residual Analysis of new highest and best use
Spanish Grove Mobile Home Park Hilton Head Island, SC	•	Litigation support and valuation of mobile home park for bankruptcy case in US Bankruptcy Court in the District of South Carolina.
Rollers Mobile Home Park Hilton Head Island, SC	*	Valuation of mobile home park
Low Country Mobile Home Park Burton, SC	*	Valuation of mobile home park
Godwin's Mobile Home Park Burton, SC	*	Valuation of mobile home park
Industrial Building 5601 - 5603 NW 159th Street City of Miami Gardens, FL	•	Valuation of 60,278± square-foot building for conversion into a religious facility
60 NW 12th Street Miami, FL	•	Valuation of two-story, 25,807 square-foot office building used as a working television / movie studio
Rose Island Subdivision Rose Island, Port Royal, SC		Valuation of 106.59± acre Private Island with 20 unimproved parcels for development of a single- family subdivision. However, islands only access was by boat, and with no concurrency or available community services.
Virginia House 124-128 E. 112th Street East Harlem, NY	•	Highest and Best Use analysis of a functionally obsolescent six-story, 24,000 square-foot assisted care facility and valuation "As-Is" and under the alternative use as multifamily housing

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

Grande Dunes Development Company Arbitration Case before the State of South ٠ Myrtle Beach, SC Carolina, Court of Common Pleas for the County of Berkeley, Case # 2009-CP-26-10279, between HCI, II, LLC D/B/A OMNI DESIGN BUILD GROUP, Claimants and GRANDE DUNES DEVELOPMENT COMPANY, LLC et al, Respondents. Litigation support, deposition and testimony regarding SC real estate brokerage requirements, dual agency responsibilities, and activities required of a real estate broker for reasonable care. Case involved a claim for \$15,000,000 in damages related to mortgage fraud in a large residential development project. 95 Industrial Road Valuation of underlying 3.67-acre industrially zoned parcel improved by a substance abuse Hamlet of Wainscott treatment facility that was subject to the remaining Town of East Hampton, NY 12 years of a 30-year ground lease. The purpose of the appraisal was to ascertain and set the terms for a 30-year ground lease renewal Valuation of Commercial Tract for Town of Hilton 75 William Hilton Parkway • Hilton Head Island, SC Head Island for acquisition for open space preservation. Spanish Wells Industrial Tract Valuation of Industrial Tract for Town of Hilton • Hilton Head Island, SC Head Island for acquisition for open space preservation. Valuation for distressed property workout of 188-Marina Seaside Park, NJ slip marina; accessory structures. Grassy Key Marina Valuation for distressed property workout of Marathon, FL marina complex, gas and convenience store, slips and accessory structures. Marina Valuation for distressed property workout of 99-٠ Bay Head, NJ slip marina and accessory structures on 5.1-acre site. North Wales Road and Welsh Road Valuation of vacant parcel zoned for office development of approximately 200,000 square Upper Gwynedd, PA feet Lot #66 Shipyard Plantation Valuation of Commercial Tract for Town of Hilton ٠ 3 St. Augustine Place Head Island for acquisition for open space Hilton Head Island, SC preservation.

John A. Dalkowski III, CRE, MAI-- Page 37 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

350 Shore Road Long Beach, NY		Supreme Court of the State of New York, Nassau County, SINCLAIR HABERMAN [aka Belair Building] v XANDER -SIC-000211-HAD. Provided counseling to review documentation regarding the asset and preparation of counsel for his deposition in the case. The case concerned ongoing litigation alleging the Plaintiffs inability to commence construction, damages sustained by Plaintiff as a result of the stalled project, and other related matters. Among the issues were a pending appeal in a related case in which the developer is suing the ZBA of Long Beach claiming it wrongfully revoked the Subject building permit
Hallett's Point First Street at 26 th to 27 th Avenue Astoria, Queens, NY		Valuation of the air rights above three tracts of land submerged under the East River alongside of the proposed Hallett's Point "DRI" project, for potential sale or transfer of these rights via a zoning lot merger to the developer. Originally done in 2014 and updated in 2017
Indrio Town Center Development Tract N/W/C Indrio and Johnston Roads Fort Pierce, FL	•	Valuation of 115.47-acre Mixed Use residential and commercial Town Center development tract for 500 residential DU's and 35 acres of commercial development that involved analysis of every sale in the County for the past four years
Port Liberte Yacht Club Building Jersey City, NJ		Highest & Best Use analysis & valuation as completed under alternative use, of a high visibility, waterfront 5-story 26,000 square-foot shell structure proposed for restaurant / catering
364 Coney Island Avenue Brooklyn, NY	•	Valuation for settlement of a title insurance dispute concerning two contemplated easements affecting the vacant land and air rights above an adjoining parcel.
Greenpoint Landing Development Site Dupont Street, Brooklyn, NY	•	Determination of land value for sale by NYSOGS of the planned Two Trees Brooklyn waterfront "DRI" development project with 500,000+ square feet of development rights.
Village Land Assemblage Las Vegas, NV	•	Valuation of 52 separate land parcels in the Downtown Redevelopment District in connection with a proposed high-rise development project.
Grand Reserve at Kirkman Parke 3301 S. Kirkman Road Orlando, FL	•	Appraisal of 190 Condominium Units in Bulk in a fractured condominium conversion within a 360-unit apartment complex

John A. Dalkowski III, CRE, MAI-- Page 38 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

Office Max Orlando, FL Burger King Key West, FL	•	Appraisal and Business Valuation for litigation support in a California divorce proceeding. Partial Interest Valuation included determination of minority interest discounts to the partial ownership interest per IRS regulations.
Popeye's Chicken Restaurant 605 Martin Luther King Boulevard Savannah, GA	*	Business and Real Estate Valuations for sale of partnership interest in owner-occupied restaurant.
Popeye's Chicken Restaurant 2514 Bull Street Savannah, GA	*	Business and Real Estate Valuations for sale of partnership interest in owner-occupied restaurant.
Greek Peak Mountain Resort and Hope Lake Lodge & Indoor Waterpark Clute Road Virgil, NY		2012 Valuation for Bankruptcy reorganization of a large Northeastern US ski resort, which included the ski mountain operation, Hope Lake Lodge at the base of Greek Peak Ski Area, a 150-key hotel condominium / fractional ownership resort, with a 41,000 square-foot indoor waterpark, and an Adventure Center with a mountain coaster, tubing runs, zip line courses, aerial ropes course, and other entertainment venues. The resort hotel is a four-star property selling quarter-share fractional ownership units. Amenities include two restaurants, a lounge and full-service spa.
106 Duana Street	*	Valuation of retail condominium / Korean food

106 Duane Street Manhattan

Greek Peak Mountain Resort and Hope Lake Lodge & Indoor Waterpark Clute Road Virgil, NY

- Valuation of retail condominium / Korean food market for SBA financing.
 - 2013 Valuation for Bankruptcy auction of Northeastern US ski resort, which included the ski mountain operation, Hope Lake Lodge at the base of Greek Peak Ski Area, a 150-key hotel condominium / fractional ownership resort, with a 41,000 square-foot indoor waterpark, and an Adventure Center with a mountain coaster, tubing runs, zip line courses, aerial ropes course, and other entertainment venues. The resort hotel is a four-star property selling quarter-share fractional ownership units. The amenities include two restaurants, a lounge and full-service spa. New assets valued included the excess 326.04 acres of land, the valuation of a cell tower ground lease, and the value of a 30 percent interest in the gas and oil mineral rights lease associated with all of the acreage.

John A. Dalkowski III, CRE, MAI-- Page 39 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

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Three Contiguous Parcels 610 – 614 William Hilton Parkway Hilton Head Island, SC

PNC Branch Bank Building Duluth, GA

PNC Branch Bank Building Acworth, GA

Days Inn 20 Schuyler Boulevard, Fishkill, NY

Former J.N. Adam Tuberculosis Hospital / Developmental Disabilities Center Rural Perrysburg Cattaraugus County, NY

Former J.N. Adam Tuberculosis Hospital / Developmental Disabilities Center Rural Perrysburg Cattaraugus County, NY

- Valuation of Commercial parcels for Town of Hilton Head Island for acquisition for open space preservation.
- Valuation of vacant branch bank building with 4.33 years left on the NNN lease base period.
 - Valuation of occupied branch bank building with 2.33 years left on the NNN lease base period.
- Valuation of a four-story 77-unit Economy class hotel for tax appeal in 2016 bankruptcy action
- A comprehensive marketing study specifically investigating the potential for - and impediments to - possible reuse or redevelopment of the former J.N. Adams Tuberculosis Hospital, and more recently, a NYS Developmental Disabilities Center. The assignment required completion of a thorough, detailed Highest & Best Use analysis of this long abandoned / significantly vandalized, functionally obsolete, and environmentally contaminated 1912 vintage Property, which closed in 1991 and has remained fallow. Despite its extremely rural location, and the poor prevailing regional and local economic and real estate market conditions that contribute to a lack of any economic base, or support for redevelopment, local, regional, NY Senate and Gubernatorial stakeholders have advocated for its preservation, and for the addition of the complex to the State and National Register of Historic Places.
- Valuation / highest and best use analysis of the former J.N. Adams Tuberculosis Hospital and Developmental Disabilities Center. The complex *"As-Is"* consists of 25 to 44± older buildings that were constructed between 1912 and 1951 and situated on a total site of 644.62± acres. The main hospital campus improvements are situated on 57.0± acres. The remaining 587.62± acres are undeveloped and excess land. The Valuation included the undeveloped excess land.

John A. Dalkowski III, CRE, MAI-- Page 40 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

NJIT Vacant Buildings Sunburst Boulevard Central Islip, Town of Islip, NY	·	Valuation / highest and best use analysis of three historic - former NYIT campus institutional buildings, Sunburst, Bauhaus, and the Admittance building. The buildings, which are in "shell" condition, and consist of more than 171,367± square feet of GBA, are being considered for potential conversion into a multifamily complex. The buildings are situated on a 28.74± acre site and are subject to a Reverter Clause from the State of New York.
Suffolk Community Residential	•	Valuation / highest and best use analysis of a

Home121 - 123 N. 18th Streetformer 3,218± square-foot Group Home, situatedWheatley Heights, Babylon, NYon a 0.32-acre parcel.

Cano, Valenzuela, P.A., Noval, and
 Century 21 Schwartz Property Sales
 Litigation
 Adams Cut, Key Largo, FL
 Litigation
 Lit

Bryan Cave, LLP / Hardeeville, SC Litigation Hilton Head Lakes North subdivision, Hardeeville, Jasper County, SC estate broker as to standard of care. Appraisal Review to determine (1) whether the 2011 Appraisal Report was in substantial compliance with USPAP [2010 - 2011 edition]; (2) whether the conclusion of the Market Value of the Fee Simple interest was reasonable and adequately supported as of the original date of inspection in 2011. Further, I was retained to (1) determine if the results of the work under review were credible for the intended user's intended use; (2) to evaluate compliance with USPAP requirements, client requirements and applicable regulations; and (3) to opine on value as of the effective [retrospective] date of the appraisal, or October 8, 2011 based upon our review of the Appraisal and any other relevant market data that I discovered from the relevant effective date of value of October 8, 2011

conspiracy. Counsel required my assistance in reviewing documentation regarding allegations, contracts and other supporting documentation filed, the regulations concerning the issuance of permits in Monroe County, and in testifying to the merits of the allegations as related to the general actions and conduct required of a licensed real

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

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- Seven Separate Apartment Complexes Valuation Review - Phase I - Providing an • - Various Locations appropriate "oral" desk review of the July 12, 2012 City of Jacksonville, FL appraisal report. Our review estimate of the Retrospective Market Value of the Property will be based upon market conditions that existed in the Jacksonville, FL Apartment Market on the effective date of appraisal report under review, as of July 12, 2012. Our review also included a review of the appraisal for compliance with the Standards of Professional Practice and the Code of Professional Ethics of the Appraisal Institute, and 2012 - 2013 USPAP. Phases II and III were to involve a written report, and in person expert witness testimony concerning our findings.
 - Valuation of retail condominium for baseball arbitration proceeding stemming from a dispute over the Sponsor's repurchase option
 - Valuation for Litigation concerning a partnership dispute and dissolution. The Subject Property consists of an environmentally contaminated 45,512± square-foot single-story warehouse property situated upon a 2.162±-acre parcel, located at 2700 Gateway Drive - aka 2700 SW 14th Street, as well as the abutting 2.208±-acre unimproved parcel to the south. In Phase I, I completed a valuation of the subject vacant environmentally land parcel and the contaminated warehouse. Phase 2 litigation support and expert witness testimony was limited to my deposition. The case settled in mediation without proceeding to trial, for \$680,000 to my attorney's client, more than double the initial settlement offer made prior to my deposition.
 - Valuation of the development rights attributable to an irregular-shaped submerged parcel of land under and along the southeastern bank of Steinway Creek, as well as the valuation of the development rights attributable to the adjacent upland parcel. Valuation was a final piece in contemplation of a sale of a portion of the Lot 1 Property to a group including Robert DeNiro, for the development of the proposed 650,000-squarefoot Wildflower Studios. The purchase of the 5.25acre site was for about \$71.6 million from pianomaker Steinway.

138 Reade Street Manhattan

2700 Gateway Drive aka 2700 SW 14th Street Pompano Beach, FL

1 Steinway Place Astoria, NY

John A. Dalkowski III, CRE, MAI-- Page 42 of 44

possession and enjoyment of a Driveway Easement, including the access rights for ingress and egress to 188 Meserole and 190 Meserole Premises and their parking spaces.

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

Aspen, Colorado	 <u>District Court of Pitkin County, CO</u>; High visibility case alleging violation of the Confidential high visibility case - alleged violation of Colorado Organized Crime Control Act. Case is ongoing - involving a series of complex transactions between 1999 & 2014. I completed retrospective valuations of multiple significant, high-profile Aspen real estate assets that are held in various trusts. I also determined the minority interest deductions and establishing total damages to the beneficiary. Deposition 9/24/20. Case settled before jury trial.
130 East Main Street Ithaca, NY	• <u>Supreme Court of the State of New York, County</u> of Erie, Index No. 816505/2018; In the Matter of Cascade Plaza LLC (Plaintiff); vs Tompkins Trust Company, Inc.; Tompkins County Trust Company; Tompkins Financial Corporation, Vibra-Tech, Inc.; Paolangeli Contractor, et al, Defendants. Ongoing Litigation to establish real estate Real estate diminution of value damages litigation. I completed a 2016 retrospective valuation of the subject Seneca on the Commons, a 185,000 square-foot mixed use Hilton Garden Inn / Class "A" office/retail complex and established diminution of value damages resulting from construction defects occurring in the complex resulting from the adjacent 2016 office building construction project. Case settled in mediation.
188 - 190 Meserole Avenue Brooklyn, NY	• <u>The Supreme Court of The State Of New York,</u> <u>County Of Kings</u> ; Matter of Board of Managers of the 190 Meserole Avenue Condominium, Sean Merriam and Melissa Merriam, Plaintiffs; Board of Managers of the 188 Meserole Avenue Condominium, Board of Managers of the 175 Diamond Street Condominium, et al [Defendants]. Real estate diminution of value damages litigation resulting from an illegal taking. Plaintiffs have been deprived of the use,

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation, Special Purpose and Distressed Real Estate Strategy Studies

Stone Harbor Estates Proposed			
Residential Subdivision			
905 Route 9 South			
Middle Township, NJ			

29 - 31 and 37 – 41 Lexington Avenue Clinton Hill, Brooklyn <u>Superior Court Of New Jersey Law Division: Bergen</u> <u>County</u>, Stone Harbor Estates V. Kennedy Funding Financial ("KFF") Docket No. Ber-L-8363-15.

Litigation support, Deposition and Testimony regarding my examination of five restricted appraisal reports prepared for KFF. Case involved KFF, a hard money lender defaulting on a construction loan, and appraisal collusion and bias. Analyze appraisals, depositions and various documents pertaining to a proposed 202-unit New Jersey subdivision development. Determination as to whether the results of the appraisal work under review were credible for the Intended Use; evaluate the appraisals for compliance with USPAP and the Code of Ethics; opine on the standard of care with which the appraisal(s) were performed. My scope of work relative to these appraisal reviews was to determine whether the Reports contain adequate and relevant data; the appraisal methods and techniques used in the Reports are appropriate; and the analyses, opinions and conclusions in the Reports are appropriate, credible, and reasonable for the intended use of the intended user. Case Results: Partial case settlement as to one of the parties - with a \$5M+ award from National Appraisal firm to Plaintiff after my deposition. Subsequently, I testified at trial on 12/18/2019 regarding the hard money lender Defendant. Plaintiff was seeking additional damages in excess of \$11M.

The Supreme Court of The State Of New York, County Of Kings; Index No. 505372/2013, between Myron Siegel, Yosef Gruber, and Mordechai Hirsch (collectively, Plaintiffs); vs People's United Bank, as Successor in Interest to Bank of Smithtown, [Defendant]. Ongoing Litigation concerning aborted Multifamily Real Estate Development. I have recreated the proforma development costs and likely profits resulting from the completion of 59units in two residential condominium buildings in Clinton Hill, Brooklyn, as of 2020. Bank breached their commitment to lend on a \$10M construction loan on April 12, 2008. Case is ongoing awaiting deposition and trial due to COVID.

John A. Dalkowski III, CRE, MAI-- Page 44 of 44

SELECTED RECENT PROFESSIONAL ASSIGNMENTS Litigation Damages / Loss of Use / Detrimental Conditions Studies

Radisson Suite Hotel Oceanfront & Melbourne Ocean Club Condominium 3101 N. Highway A1A Melbourne, FL	•	CASE NO.:05-2015-CA-050230 - Judicial Circuit for Brevard County, FL; The Radisson Suite Hotel Oceanfront is a fifteen-story, Class "B" tower, which has approximately 130,727± square feet of GBA and 168 keys. It was converted to hotel condominium usage and the units were sold. The principals of the Melbourne Ocean Club Condominium, i.e., Defendant Telemak Inc implemented a Plan of Termination on September 1, 2015, requiring all 168-unit owners to sell their respective fee simple interests in their hotel condominium units, and reconvey their interests back to Telemak. The case concerned the last remaining owner – Plaintiff - who declined to sell and reconvey Unit #1102 and filed suit against Telemak relating to her rights to continued use of her hotel-condominium unit, as well as to certain rights relating to the underlying value of all of her deeded condominium interests.
Pathmark Supermarket Development Site East 125 th Street, Harlem, NY	•	In 2023-2024, I appraised the former Pathmark Supermarket development site, at 160 East 125 th Street aka 149 East 124 th Street, for litigation of an earlier sale transaction. The development site involved the entire city block Pathmark occupied, along East 125 th Street & 149 East 124 th Street, between 3 rd Avenue and Lexington Avenue, in Harlem. The development site was sold under a long-term option to Extell Development, a major New York City developer. My valuation conclusion was \$74,200,000, including the discounted value of the Pathmark lease still in effect. Coincidentally, Extell closed on the sale a few months after I completed the valuation, for \$78M