

# Robert Mulder

2905 Seahorse Ave  
Ventura Ca 93001  
323-833-1882

Apparel wholesaler, retailer, manufacturer and Consulting Executive with over 30 years' experience. Positions and consulting engagements in the apparel industry, bankruptcy liquidation, Chapter 11 Committees. Clothing line development. Overseas production

## Professional Experience

### Insurance Company Consultant

Specializing in doing valuations of all types of Apparel, General Merchandise and some fabrics. Determine values based on current market prices and conditions of inventory. Helping the insurance companies get an understanding of the Garment Industry. Verifications of invoices. Matching invoices to insureds claim. Cross checking inventories against past sales. Shopping discount retailers in search of comparable apparel or to help recover stolen apparel. Salvage valuations and liquidations of stock. Review of financial statements and sales.

We have done work for;

Travelers Insurance, The Hartford, TOSCO, CNA, RSUI, Engle Martin, Cummins White, Capital Factors. Ezru Brutkus Gubner, Katz Holt Seager & Capper

Consulted during Exams Under Oath

Participated and testified at appraisal hearings.

Been deposed numerous times

Reviewed fire and water claims

Consulted during deposition of insureds and suppliers.

Prepared deposition questions

Site inspections

## **QUALIFICATIONS**

I have been involved in the apparel industry since 1982, starting off as a small retailer occupying only 400 sq. ft. As I learned the business, we quickly opened several more discount / off price clothing stores in Southern California. At one point, we had four discount stores operating under the name Evans, Evans Unlimited and Evans Nothing over \$9.95.

In late 1987, we opened our first Clothing Jobbing Business (wholesale) in Downtown Los Angeles, in the heart of the Los Angeles Garment District, located on the corner of 15th and Los Angeles Street. There we had a small 1,500 sq. ft. wholesale warehouse. As we became more successful, we later moved into over 20,000 sq. ft. space, quickly becoming one of the larger wholesalers in Los Angeles. We bought and sold well over \$100 Million worth of product during our time in Retail and Wholesale. We imported goods from overseas, and we produced our own clothing lines, including the brands Rebel-Ette, Cotton Stuff and Desert West Apparel.

During this period, we became experts in determining values of garments based on what retailers would be willing to pay us for goods. We understood fashion and market timing, including knowing how to have the right mix of goods at the right time of season. We understood the value of name brands and also knew that non-branded apparel was always a tougher sell.

I have over 30+ years of buying and selling, not only to the end closeout retailers, but also selling to Nordstrom's, Macy's, Ross Stores and to as low as the \$0.99 stores.

### **Pouch Depot Inc.**

Packaging and Containers industry

January 2002 – Present, we are currently Importers of Retail Packaging Supplies. Specializing in Organza bags, Euro Totes and Non-Woven Bags

### **2000-2004, Vice President, The Mowbray Group**

Retail industry, The Mowbray group was formed as a consulting group for retailers. Mulder was the Vice President of sourcing and importing product. Notable retailers include Big 5, Joseph A. Bank, and Factory 2 You.

### **1995-2000 Owner, Cotton Stuff, Desert West, and Rebellette Clothing Lines**

Along with the discount stores we also designed and wholesaled our own clothing brands.

### **1987-2002, Owner of Evans Unlimited**

Retail and Closeout Specialists

Throughout the course of ownership, Evans Unlimited bought and sold over \$100 million dollars' worth of apparel closeouts and other General Merchandise. Evans was one of the top grossing clothing wholesalers in Los Angeles. Some of Evans most notable customers were Ross Stores, TJ Maxx, and Burlington Coat Factory, Factory 2-U Stores Fallas Parades and more.

### **1982-2006, Multiple Retail Locations,**

Evans Nothing Over \$9.95, from 1982 through 1995 with 10 locations throughout Southern California

Kerry's Closet, from 2001 through 2006. This was a high-end clothing and accessory boutique in Glendale.

Girl Frenzy, from 2004 through 2006 this was a discount clothing store located in downtown Glendale

1980-1982 Police Officer for the City of Glendale

1977-1979 Insurance Adjuster for AAA

Languages: English Spanish Dutch

Degree:

AS degree in Administration of Justice