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EXPERIENCE

06/04 to Current

T. D. McNeil Insurance Services
President
Full-service insurance agency offering all lines of coverage,
including personal lines, commercial lines, life and health

Also offering Risk Management consulting services

10/88 to 06/04

ABM Industries, Inc.
San Francisco, CA 94505

VICE PRESIDENT & DIRECTOR OF INSURANCE SERVICES
With over 70,000 employees and \$2.2 billion in revenue, ABM Industries, Inc., is the largest building services' contractor listed on the New York Stock Exchange. Responsible for managing \$100 million corporate risk management program. Included self-insured workers' compensation program. Also managed, self-insured and self-administered general liability program, including management of tort litigation claims nationwide.

12/86 to 10/88

Empire Agency Corporation
Larkspur, CA 94939

VICE PRESIDENT/MANAGER
Agency is subsidiary of Fleming Co. Chief Operating Officer responsible for all operations, including sales, claims, loss control and underwriting for Western Region covering nine states

08/77 to 10/86

Spartan Stores, Inc.
Grand Rapids, MI 46508

DIRECTOR OF INSURANCE
Responsible for Corporate Risk Management program. Included administration of self-insurance programs and employee benefit programs. Authorized to set up two new subsidiaries, the Shield Insurance Agency and the Spartan Insurance Company to

provide insurance coverage for independent grocery store owners/customers of Spartan Stores, Inc.

06/79 to 10/86

Shield Insurance Agency, Inc.
Spartan Insurance Company, LTD
Grand Rapids, MI 49508

VICE PRESIDENT/MANAGER

Developed business plan and managed formation of both Shield Insurance Agency and Spartan Insurance Company, LTD. Vice President and Chief Operating Officer for both companies. Responsible for sales, underwriting, claims, loss control and related functions.

07/74 to 08/77

Michigan Mutual Insurance Co.
Grand Rapids, MI

REGIONAL UNDERWRITING SUPERVISOR

Handled major commercial accounts. Promoted to supervisor for both personal and commercial lines underwriting operations.

01/72 to 07/74

Sentry Insurance
Stevens Point, WI

UNDERWRITER

Initially trained as personal lines underwriter. Promoted to commercial lines underwriter after extensive commercial lines training program.

02/67 to 12/70

United States Air Force

VIETNAMESE LINGUIST

Worked as Vietnamese Linguist in Air Force Security Service. Served two tours active combat in Southeast Asia. Job classifications required high security clearance and involved an extensive personal background investigation.

EDUCATION
1975 to 1977

Seidman Graduate School of Business
Grand Valley State University
Allendale, Michigan
MBA Management – Graduated with High Honors

1971 to 1973

University of Wisconsin
Stevens Point, WI
BS Business Administration & Economics
Graduated with Honors

ORGANIZATIONS

Served on the following:

CA Coalition for Workers' Compensation Policy Advisory Committee
CA Dept. of Insurance Workers' Compensation Fraud Committee
CNA Client Advisory Council
RSKCo Client Advisory Council
GAB Client Advisory Council
Corporate Systems President's Advisory Council
Willis Risk Management Panel
RIMS Legislative Chairman