Mark Lowry's Publications:

- 1. Public vs. Private Management of Mineral Inventories: A Statement of the Issues. Earth and Mineral Sciences 53, (3) Spring 1984.
- 2. Review of <u>Energy, Foresight, and Strategy</u>, Thomas Sargent, ed. (Baltimore: Resources for the Future, 1985). Energy Journal 6 (4), 1986.
- 3. The Changing Role of the United States in World Mineral Trade in W.R. Bush, editor, <u>The Economics of Internationally Traded Minerals.</u> (Littleton, CO: Society of Mining Engineers, 1986).
- 4. Assessing Metals Demand in Less Developed Countries: Another Look at the Leapfrog Effect. Materials and Society 10 (3), 1986.
- 5. Modeling the Convenience Yield from Precautionary Storage of Refined Oil Products (with junior author Bok Jae Lee) in John Rowse, ed. <u>World Energy Markets: Coping</u> with Instability (Calgary, AL: Friesen Printers, 1987).
- 6. Pricing and Storage of Field Crops: A Quarterly Model Applied to Soybeans (with junior authors Joseph Glauber, Mario Miranda, and Peter Helmberger). <u>American</u> Journal of Agricultural Economics 69 (4), November, 1987.
- 7. Storage, Monopoly Power, and Sticky Prices. les Cahiers du CETAI no. 87-03 March 1987.
- 8. Monopoly Power, Rigid Prices, and the Management of Inventories by Metals Producers. Materials and Society 12 (1) 1988.
- 9. Review of Oil Prices, Market Response, and Contingency Planning, by George Horwich and David Leo Weimer, (Washington, American Enterprise Institute, 1984), Energy Journal 8 (3) 1988.
- 10. A Competitive Model of Primary Sector Storage of Refined Oil Products. July 1987, Resources and Energy 10 (2) 1988.
- 11. Modeling the Convenience Yield from Precautionary Storage: The Case of Distillate Fuel Oil. <u>Energy Economics</u> 10 (4) 1988.
- 12. Speculative Stocks and Working Stocks. <u>Economic Letters</u> 28 1988.
- 13. Theory of Pricing and Storage of Field Crops With an Application to Soybeans [with Joseph Glauber (senior author), Mario Miranda, and Peter Helmberger]. University of Wisconsin-Madison College of Agricultural and Life Sciences Research Report no. R3421, 1988.
- 14. Competitive Speculative Storage and the Cost of Petroleum Supply. <u>The Energy</u> Journal 10 (1) 1989.
- 15. Evaluating Alternative Measures of Credited Load Relief: Results From a Recent Study For New England Electric. In <u>Demand Side Management: Partnerships in</u> Planning for the Next Decade (Palo Alto: Electric Power Research Institute, 1991).
- 16. Futures Prices and Hidden Stocks of Refined Oil Products. In O. Guvanen, W.C. Labys, and J.B. Lesourd, editors, <u>International Commodity Market Models:</u>
 Advances in Methodology and Applications (London: Chapman and Hall, 1991).
- 17. Indexed Price Caps for U.S. Electric Utilities. The Electricity Journal, September-October 1991.
- 18. Gas Supply Cost Incentive Plans for Local Distribution Companies. <u>Proceedings of the Eight NARUC Biennial Regulatory Information Conference</u> (Columbus: National Regulatory Research Institute, 1993).

- 19.TFP Trends of U.S. Electric Utilities, 1975-92 (with Herb Thompson). <u>Proceedings of the Ninth NARUC Biennial Regulatory Information Conference</u>, (Columbus: National Regulatory Research Institute, 1994).
- 20. <u>A Price Cap Designers Handbook</u> (with Lawrence Kaufmann). (Washington: Edison Electric Institute, 1995.)
- 21. The Treatment of Z Factors in Price Cap Plans (with Lawrence Kaufmann), <u>Applied</u> Economics Letters 2 1995.
- 22. <u>Performance-Based Regulation of U.S. Electric Utilities: The State of the Art and Directions for Further Research</u> (with Lawrence Kaufmann). Palo Alto: Electric Power Research Institute, December 1995.
- 23. Forecasting the Productivity Growth of Natural Gas Distributors (with Lawrence Kaufmann). AGA Forecasting Review, Vol. 5, March 1996.
- 24. <u>Branding Electric Utility Products: Analysis and Experience in Regulated Industries</u> (with Lawrence Kaufmann), Washington: Edison Electric Institute, 1997.
- 25. <u>Price Cap Regulation for Power Distribution</u> (with Larry Kaufmann), Washington: Edison Electric Institute, 1998.
- 26. <u>Controlling for Cross-Subsidization in Electric Utility Regulation</u> (with Lawrence Kaufmann), Washington: Edison Electric Institute, 1998.
- 27. The Cost Structure of Power Distribution with Implications for Public Policy (with Lawrence Kaufmann), Washington: Edison Electric Institute 1999.
- 28. <u>Price Caps for Distribution Service: Do They Make Sense</u>? (with Eric Ackerman and Lawrence Kaufmann), Edison Times, 1999.
- 29. "Performance-Based Regulation for Energy Utilities (with Lawrence Kaufmann)," Energy Law Journal, forthcoming.
- **30.** "Inflation and Productivity Trends of Power Distributors and Their Implications for Regulation." Pacific Economics Group Working Paper, 2002.

Professional Presentations:

- 1. American Institute of Mining Engineering, New Orleans, LA, March 1986
- 2. International Association of Energy Economists, Calgary, AL, July 1987
- 3. American Agricultural Economics Association, Knoxville, TN, August 1988
- 4. Association d'Econometrie Appliqué, Washington, DC, October 1988
- 5. Electric Council of New England, Boston, MA, November 1989
- 6. Electric Power Research Institute, Milwaukee, WI, May 1990
- 7. New York State Energy Office, Saratoga Springs, NY, October 1990
- 8. National Association of Regulatory Utility Commissioners, Columbus, OH, September 1992
- 9. Midwest Gas Association, Aspen, CO, October 1993
- 10. National Association of Regulatory Utility Commissioners, Williamsburg, VA, January 1994
- 11. National Association of Regulatory Utility Commissioners, Kalispell, MT, May 1994

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- 12. Edison Electric Institute, Washington, DC, March 1995
- 13. National Association of Regulatory Utility Commissioners, Orlando, FL, March 1995
- 14. Illinois Commerce Commission, St. Charles, IL, June 1995
- 15. Michigan State University Public Utilities Institute, Williamsburg, VA, December 1996
- 16. Edison Electric Institute, Washington DC, December 1995
- 17. IBC Conferences, San Francisco, CA, April 1996
- 18. AIC Conferences, Orlando, FL, April 1996
- 19. IBC Conferences, San Antonio, TX, June 1996
- 20. American Gas Association, Arlington, VA, July 1996
- 21. IBC Conferences, Washington, DC, October 1996
- 22. Center for Regulatory Studies, Springfield, IL, December 1996
- 23. Michigan State University Public Utilities Institute, Williamsburg, VA, December 1996
- 24. IBC Conferences, Houston TX, January 1997
- 25. Michigan State University Public Utilities Institute, Edmonton, AL, July 1997
- 26. American Gas Association, Edison Electric Institute, Advanced Public Utility Accounting School, Irving, TX, Sept. 1997
- 27. American Gas Association, Washington, DC [national telecast], September 1997
- 28. Infocast, Miami Beach, FL, Oct. 1997
- 29. Edison Electric Institute, Arlington, VA, March 1998
- 30. Electric Utility Consultants, Denver, CO, April 1998
- 31. University of Indiana, Indianapolis, IN, August 1998
- 32. Edison Electric Institute, Newport, RI, September 1998
- 33. University of Southern California, Los Angeles, CA, April 1999
- 34. Edison Electric Institute, Indianapolis, IN, August 1999
- 35. IBC Conferences, Washington, DC, February 2000
- 36. Center for Business Intelligence, Miami, FL, March 2000
- 37. Edison Electric Institute, San Antonio, TX, April 2000
- 38. Infocast, Chicago, IL, July 2000
- 39. Edison Electric Institute, July 2000
- 40. IOU-EDA, Brewster, MA, July 2000
- 41. Infocast, Washington, DC, October 2000
- 42. Wisconsin Public Utility Institute, Madison, WI, Nov. 2000
- 43. Infocast, Boston, MA, March 2001
- 44. Infocast, Washington, DC, December 2001
- 45. Canadian Gas Association, Toronto, ON, March 2001

Journal Referee:

Agribusiness
American Journal of Agricultural Economics
Energy Journal
Journal of Economic Dynamics and Control
Materials and Society

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