

# Charles Kinnear

3590 S.W. 143<sup>rd</sup> Ave. Miramar, FL 33027

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February 2015



Charles H. Kinnear II, better known as “Charlie” has one of the most unique and in-depth backgrounds in the maritime industry. His career started in 1980 when he joined the US Coast Guard and now spans over three decades, encompassing a wide range of experiences. The first eighteen years he conducted rescue and law enforcement operations while serving in command positions for nine years. In 1998, after receiving some of the Coast Guard’s highest awards in recognition of his dedicated service, he earned his commission as a Chief Warrant Officer and entered the Coast Guard’s Marine Safety Program. He rapidly achieved the title of Senior Marine Inspector in New York Harbor where he was responsible for inspecting all types of vessels including some of the largest cruise ships in operation. It was during this time he discovered his passion for the Cruise Industry which led him to Miami as a lead instructor and inspector for the USCG Cruise Ships Center of Excellence. Charlie conducted several inspections in the ship yards of Europe on the newest and most prestigious vessels in the world including: Queen Mary 2, Millennium, Pride of Hawaii, Westerdam, and Island Princess.

In 2006 after retiring from the Coast Guard, he took a position as a surveyor and instructor with Det Norske Veritas (DNV) in their Passenger Ship Center Located in Miami, Florida. He was actively involved in instructing and conducting complex surveys throughout Europe and the US. Again he was responsible for surveying some of the newest and largest cruise ships in the world, ensuring the ship’s compliance and the safety of all future passengers and crew.

In 2009 Charlie took the helm of the newly formed Celebration Cruise Line serving as President. He was responsible for all aspects of management for the shore side and vessel operations including: Finance, Marketing, Sales, Hotel, Casino, and Marine Operations. He was also responsible for project management, oversight of the marine management company, and coordinating all safety and statutory inspections. Charlie acted as the direct liaison to US and Bahamian authorities expanding his network and relationships even further. During the 2009 startup operation of the vessel in Port Everglades, and again in 2010 when the entire operation moved to the Port of Palm Beach, Charlie played the lead role in negotiating all port and service contracts for the new operation and completed the change of home port in less than forty five days. Despite the economic down turn in 2009 and the challenges of managing an independent cruise line, under Charlie’s leadership and management the company thrived boasting 95% occupancy, a 5 star rating in service and dining, and profit margins that exceeded expectations.

In 2010 Charlie was directly responsible for the creation of the new company: Celebration Cargo Line. He negotiated all services and agency contracts. As General Manager and President of the new Line he managed all aspects of the US and Bahamian operations. In just 3 years, the newly formed company exceeded all financial expectations and had a growing manifest of cargo to Grand Bahama Island.

In May 2014 Charlie resigned his position with Celebration to form Kinnear Maritime Services (KMS) parlaying over thirty years of experience and knowledge into his own company. Together with an extensive network of qualified and highly experienced individuals KMS was quickly sought after for surveying, consulting and project management by such companies as Royal Caribbean International, IDC Consorizo and Det Norske Veritas. KMS presently serves as the vessel agent and stevedore for Bahamas Paradise Cruise Line.

In 2015 Charlie again took on the challenge as President of another newly formed company: Bahamas Paradise Cruise Lines. The new line operates one of the largest independent cruise ships on the high seas: The “Grand Celebration”. This 47,000 Gross Ton vessel has a length of 732 feet and a beam of 92 feet. She has accommodation for over 1900 passengers with a crew of 500. The vessel was purchased on December 19<sup>th</sup> 2014 by Bahamas Paradise Cruise Line and under Charlie’s expert guidance was brought into service in less than forty five days, passing all safety and compliance inspections in record time. The new line started operations from Port of Palm Beach to Grand Bahamas Island in February and exceeded expectations with several sold out sailings in the first few months.

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## Experience Summary:

- Presently: President Bahamas Paradise Cruise Line
- Presently: President/Owner Kinnear Maritime Services, LLC (KMS)
- 5+ Years: President Celebration Cruise Line and Celebration Cargo Line
- 3+ Years: Senior Passenger Ship Surveyor – Det Norske Veritas (DNV).
- 9+ Years: Senior Marine Inspector, Including Passenger Ships – US Coast Guard.
- 17+ Years: Search & Rescue and Law Enforcement – US Coast Guard.

## Experience Chronological:

2015 - Present: Bahamas Paradise Cruise Line

- Served as President responsible for all aspects of management for the shore side and vessel operations including: Finance, Marketing, Sales, Hotel, Casino, and Marine Operations. Also responsible for project management, oversight of the technical management company, and coordinating all safety and statutory inspections. Acted as the direct liaison to US and Bahamian authorities.

2014 – Present: President/Owner of Kinnear Maritime Services (KMS)

- May 2014 Formed Kinnear Maritime Services (KMS), offering a wide range of services including Project Management, Management Consulting, Surveying, Training, and Compliance Management. Presently serving as vessel agent and stevedore of Bahamas Paradise Cruise Line.

2009 – 2014: Celebration Cruise Line and Celebration Cargo Line

- Served as President responsible for all aspects of management for the shore side and vessel operations including: Finance, Marketing, Sales, Hotel, Casino, and Marine Operations
- Directly responsible for creating new company Celebration Cargo Line in 2010, negotiated all services and agency contracts. As General Manager and President of the new line managed all aspect of the US and Bahamian operations. In just 3 years, the newly formed line exceeded all expectations and has a growing manifest of cargo to Grand Bahama Island.

2006 – 2009: Senior Passenger Ship Surveyor, Det Norske Veritas (DNV).

- Chief Information Officer (CIO) for the DNV Miami's "Passenger Ship Competency Center".
- Responsible for surveys and issuing certificates on behalf of the flag administration.
- Instructor for DNV Miami Training Academy.

2002 – 2006: Senior Marine Inspector, U.S. Coast Guard

- Instructor for the USCG's Passenger Vessel Control Verification (CVE) Course.
- Conducted numerous initial inspections in overseas ships yards on Passenger Ships.
- Completed numerous Retro-Active Fire Safety Exams on older vessels returning to service in the U.S.

1998 – 2002: Marine Safety Office New York

- Lead inspector for the MARPOL Violations New York for criminal Oily Water Separator bypass investigations.
- Worked closely with governmental agencies: US Attorney's Office, DEP, U.S. Marshals, and Customs.
- Following 9/11 attacks, organized and managed units and vessels entering the New York Area.

1980 – 1998: Operational Experience Conducting Search and Rescue and Law Enforcement

- 8 years of sea time, 8 years ashore, 2 years in the Presidential Honor Guard.
- Received Congressional appointment to Chief Warrant Officer in 1998.
- Served as: Officer in Charge, Executive Officer, Training Officer, Operations Officer, Rescue Swimmer, Search & Rescue Coxswain, and Law Enforcement Boarding Officer.

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## Training and Qualifications:

### Det Norske Veritas:

- Fully Qualified Senior Surveyor for Car Carriers, Bulk Vessels, Freight vessels, and Passenger Vessels.
- Plan Review Approval
- Instructor for DNV's Training Academy.

### U.S. Coast Guard:

- Numerous leadership and management classes throughout career.
- Fully Qualified Senior Marine Inspector for several vessel types.
- Completed the ABS International Safety Management (ISM) Auditor's Course.
- Completed the Maritime Transportation Security and International Ship and Port Security Code (ISPS) Courses.
- Selected to complete a Front End Analysis on the Coast Guard's Marine Inspection Course.
- Top secret security clearance.

## Skills and Knowledge:

- Experienced Manager and leader: Has been in management and leadership positions for over 25 years.
- Received formal training in numerous areas of management, leadership and training, throughout career.
- Experienced with Multi-National situations and work environment.
- Experienced and skilled at negotiating large contracts with Governments and Maritime service providers.
- In depth knowledge of international and domestic regulations.
- High level of computer skills in operating systems, Microsoft Office applications and limited networking.
- Experienced managing large and small budgets.

## From Bahamas Paradise Website:

- Bahamas Paradise Cruise Line's MV Grand Celebration is the finest to ever sail out of the Port of Palm Beach and the best cruise option to the Bahamas because of the flexible vacation options it provides. There is a large pool deck with five swimming pools and jacuzzis, a luxurious spa and wellness center, a Las Vegas style casino with a wide variety of slots and table games not found at many land casinos, eight bars and lounges, a state-of-the-art performance center with live shows, duty free gift shops and an age appropriate kids club. Below are some numbers that may be of interest: <http://www.bahamasparadisecruise.com>

## From Kinnear Maritime Website:

- About Kinnear Maritime Services: Kinnear Maritime Services (KMS) is a uniquely experienced group of individuals with prior U.S. Coast Guard, Classification, and Operational backgrounds. Whether you are a start-up operation looking for assistance getting your vessel through the numerous inspections, surveys, and regulations required to get into service, or you are a well-established company looking for project management, management training, compliance training, or business development consulting, KMS is ready to give your company the customized and experienced service you can count on. For more please visit" <http://www.kinnearmaritime.com/>